



**Session #1: EVSE Planning & Best Practices for  
Today & the Future**

**September 09, 2021**



Sessions through December 09, 2021



Sessions September 09, 2021 – October 19, 2021

<https://www.sustainablefleetexpo.com/>

# SFT Conference Series Upcoming Sessions

- **09/14: Alternative and Renewable Fuels for MD/HD Fleet Decarbonization**
- **09/16: Natural Gas Transportation Applications and Success Stories**
- **09/21: Working with your Utility and Understanding Fleet Charging Costs**
- **09/23: Idle Reduction Simple and Impactful**
- **09/30: Innovative Charging Solutions**

# 2021 SFT Conference Series Sponsors





# Format

- Q&A at the end
- Submit questions and comments to “Panelists”
- Scheduled for 2:00p-3:30p
- Handout
- Recording

# EVSE Planning & Best Practices for Today & the Future September 09, 2021

2:00-2:05 **Rick Sapienza, NCCETC**--Introduction and Welcome

2:05-2:20 **Dana Al-Qadi and Steven Hall, AECOM**—Planning and Modeling Best Practices for an Electrified Future

2:20-2:27 **Desmond Wheatley, Beam Global**—World's Fastest EV Charging Deployment

2:27-2:42 **David Dunn and Jonathan Ford, City of Orlando FL**—The City of Orlando Fleet Electrification and Public Charging Deployment

2:42-2:57 **Brent Taylor, NYC Fleet DCAS**—Electric Vehicle Infrastructure Planning

2:57-3:07 **Ralph Wilder, Spokane Transit Authority**—Spokane Transit Infrastructure

2:07-3:17 **Rendall Farley, Avista**—Transportation Electrification

3:17-3:30 Q&A





North Carolina State University  
NC Clean Energy Technology Center  
Clean Transportation Program

[www.cleantransportation.org](http://www.cleantransportation.org)

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Dana Al-Qadi, D. Eng., PE  
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- *Member AECOM's Smart Energy team*
- *Focuses on advancing communities and infrastructure, including transportation electrification and decarbonization*
- *Serves on the Women in Power National Leadership Advisory Board and on the editorial board for the IEEE Smart Cities Journal*
- *Recently recognized as 2020 CSE Top 40 under 40, 2020 ASCE New Face of Engineering, and 2020 Top Young Professional by Engineering News Record Midwest*
- *BS and MS in Civil Engineering from University of Illinois Urbana-Champaign, Doctorate in Engineering Management from George Washington University*





Steven Hall, PE  
Steven.Hall@aecom.com

- *Project Manager in the AECOM Energy Business Line with a focus on transportation*
- *Background encompasses all aspects of project delivery, from planning and strategy development, design development, utility coordination, through project construction*
- *Worked with many types of charging infrastructure technologies including wireless inductive charging systems and is an industry advocate for the development of new charging systems, including dynamic wireless power transfer.*



**AECOM**

# Planning and Modeling Best Practices for an **Electrified Future**

September 09, 2021





# Transportation Electrification

Widespread electrification represents opportunity to improve communities and reduce greenhouse gas emissions

Successful transportation electrification should be driven by:

- Planning and coordination
- Data-driven decision making
- **Innovation**

With proper planning and modeling, transportation electrification be transformative, strategic, and collaborative.





# Electrification Planning

Planning for transportation electrification should be holistic and comprehensive by focusing on:

- Local priorities
- Future growth scenarios
- System needs
- Changing technology capabilities



# Planning Case Study – City of Roseville



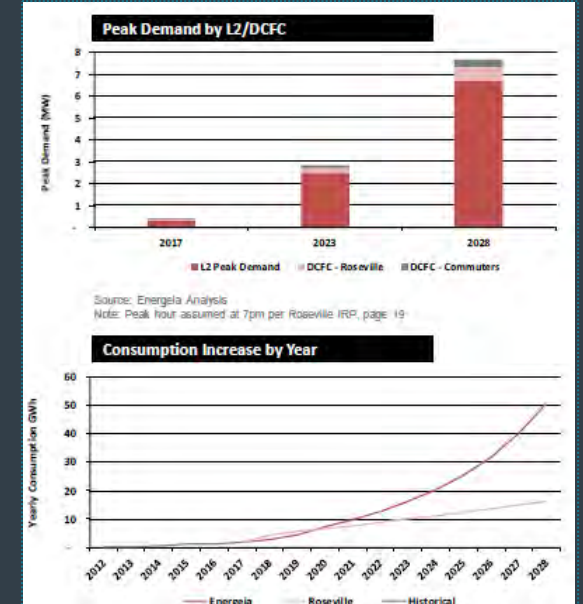
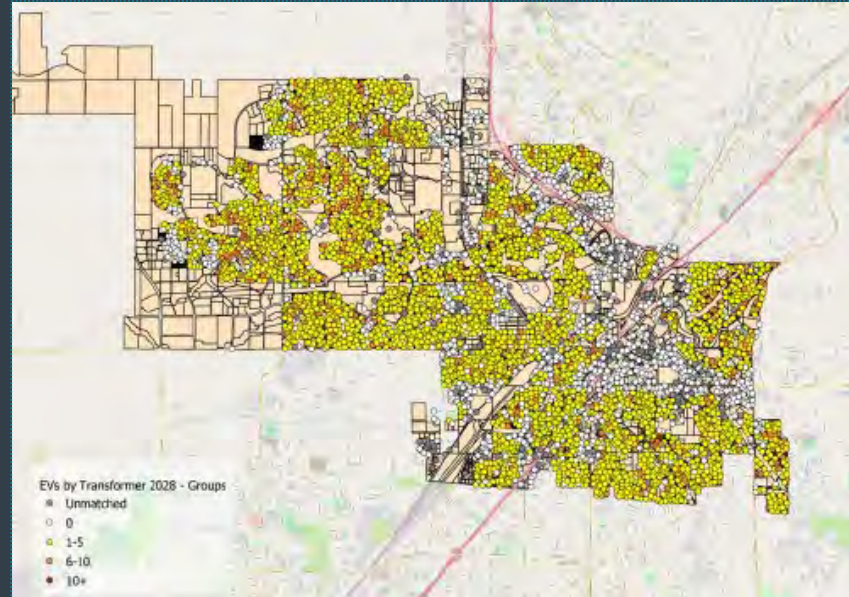
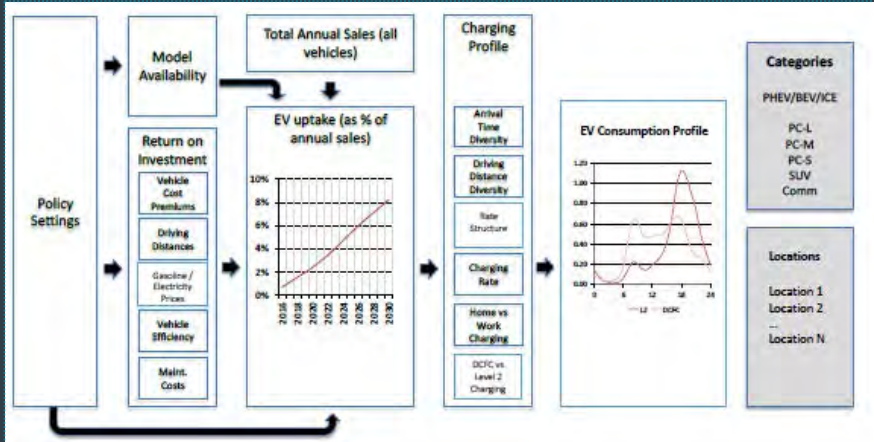
## Goal and Objectives:

- Define EV growth anticipated in Roseville
- Forecast need for City EV charging infrastructure needs
- Evaluate impacts on the Roseville Utility Grid
- Strategies to manage PEV Impacts





# City of Roseville Methodology



## Uptake Forecasting System

- More defined forecast modeling based on policy, total vehicle sales, charging profile, and location
- Spatial distribution drivers such as single-family homes, education, PV adoption

## Spatial Forecasting of EV Adoption

- Identification of EV “hot spots,” e.g. low commercial services, high education, high PV adoption
- Heat map showing EVs by transformers forecasted by 2028

## Estimating System Peak and Utilization

- Forecasted peak demand impacts
- Forecast of annual consumption increase





# City of Roseville: Takeaways and Best Practices

## Strategies to Manage Impacts of PEV Adoption

- V2G technology and DR can significantly mitigate the impact of PEV adoption, a pilot with city owned vehicles was recommended
- PEVs could become a significant new form of DER for Roseville
- Rate design can be a strong mitigation to encourage off-peak charging
- Particular attention on DCFC and minimizing impacts with customer is a priority
- Infrastructure updates and changes will be needed for the future, with consideration for “hot spots”

# Data-Driven Decision Making

EV-Readi was developed to support transportation electrification related efforts for utilities and other clients as they understand impacts of increased electrification on their systems

V1: Baseline  
Conditions



V2: EV  
Adoption  
Forecasting



V3: Charging  
Infrastructure  
Siting



V4: Grid  
Conditions  
Analysis

## Reflects client electrification priorities

- Early EV Adopters
- Existing EV Network
- Mobility Access
- Land Use
- Equity

## Forecast areas of EV adoption

- Economic vehicle and energy cost analysis
- Technical advancement
- Model availability + accessibility
- Regulatory mandates

## Combine forecast outputs

- Modeled need for public charging
- Land use analysis
- Site prioritization
- Recommendations for charging technology, capacity, and quantity

## Articulate grid impact from electrification

- Load growth forecasting and profiles
- Medium and heavy-duty vehicle considerations
- Future grid deficiencies
- Necessary system upgrades



# EV-Readi

Data-driven decision making should account for local needs, priorities, and assets

Reset to Default Weights

## Module 1

### Early EV Adopters

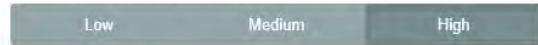
This module provides an overview of indicators associated with early EV adoption. This will determine where EV adoption is likely to occur and require an EV charging network.

#### Module Weight in Total

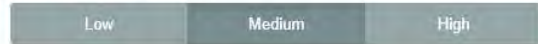


Importance of each Module 1 component:

#### Median Household Income



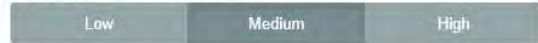
#### Environmental Concern



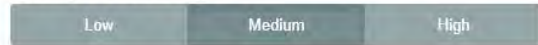
#### Car Ownership



#### Higher Education Attainment



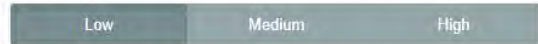
#### Existing EV Ownership



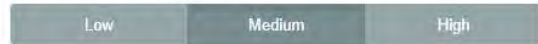
#### Community Solar Projects



#### Urban Area



#### Residential Solar Projects



## Module 2

### EV Charging Network

This module provides an overview of inequities within traditional public mobility as well as the existing EV charger network in order to identify gaps in the charging network and opportunities for EV charging to improve mobility access.

#### Module Weight in Total



Importance of each Module 2 component:

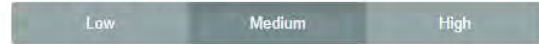
#### Existing L2 Charging Infrastructure



#### Existing DCFC Infrastructure



#### Average Annual Daily Traffic



## Module 3

### Land Use & Built Environment

This module provides an overview of existing land use and opportunities where land use can be used leveraged to support EV infrastructure and increase EV adoption.

#### Module Weight in Total



Importance of each Module 3 component:

#### Multi-family Housing



#### Population Density



## Module 4

### Equity

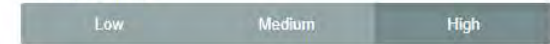
This module provides an overview of socio-economic community disparities that can aid in targeted EV infrastructure investment to enhance equity among vulnerable populations.

#### Module Weight in Total



Importance of each Module 4 component:

#### Unemployment



#### Social Vulnerability



#### Pollution Exposure



#### Asthma Indicators



#### Housing Burden



#### Metro Accessibility

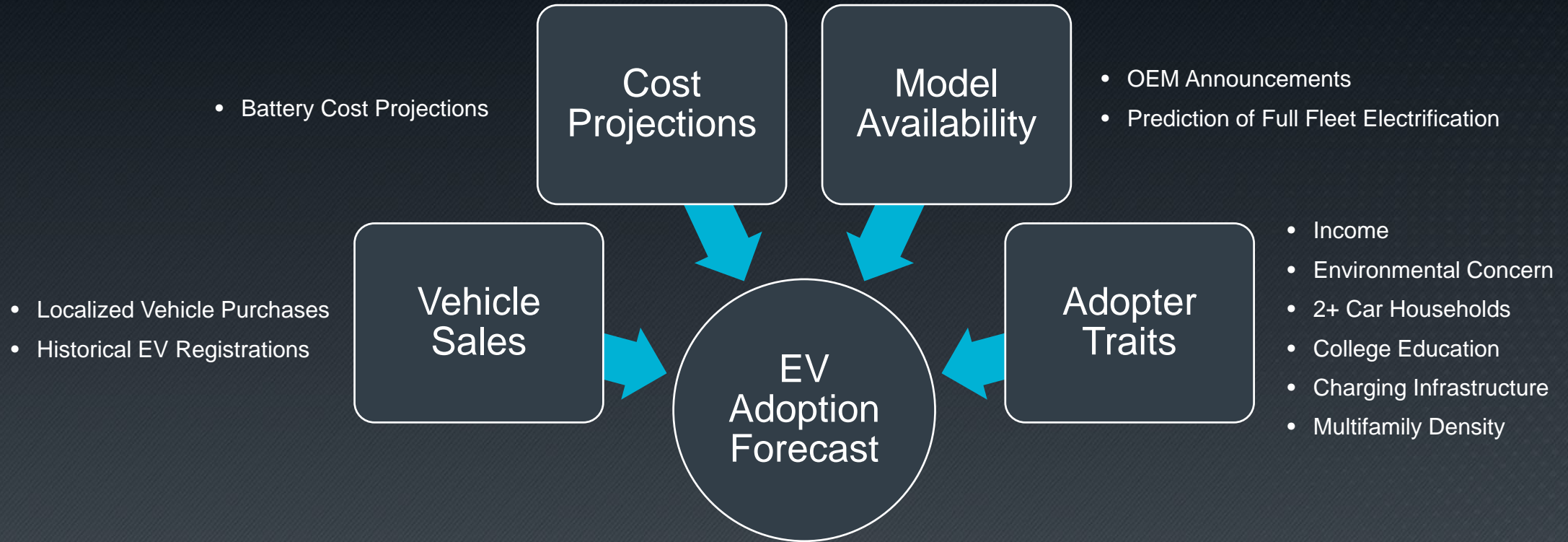


#### Public Transportation Accessibility



# EV-Readi

Data-driven EV adoption forecasting utilizes localized data and technology trends





# Innovation

Transportation electrification can be integrated into a number of innovative technology deployments



## Microgrids

- Enable continuous operation of critical infrastructure and community assets
- When paired with EV, can support critical transportation
- Vehicles can serve as DERs

## Smart City Pilots

- Smart city, energy, and mobility pilots can create resilient, connected, green communities

## Renewables

- Integration can create opportunities to generate household/transportation cost savings and reduce cost burden for vulnerable populations

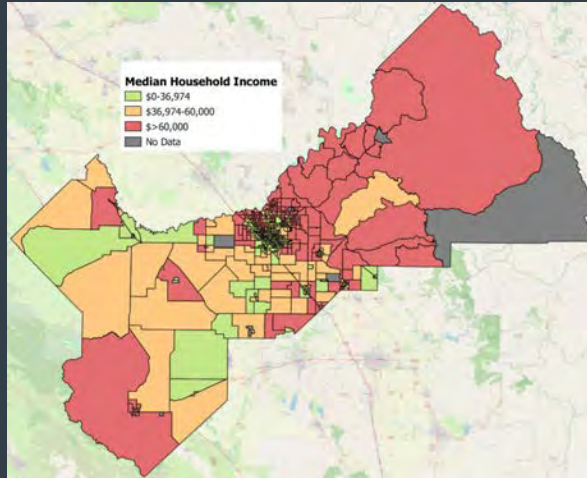




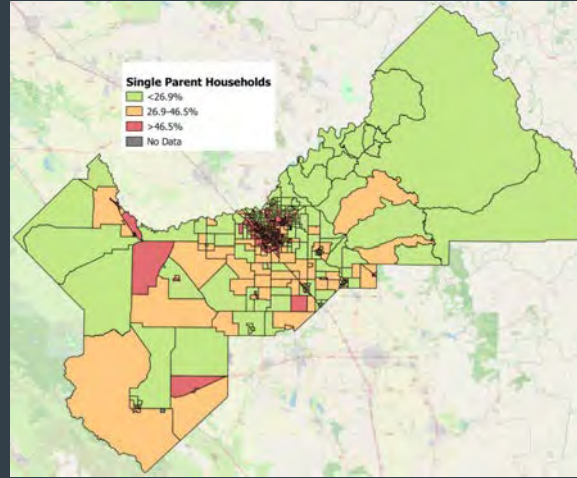
# Deep Dive – FCOG EV Readiness Plan

## Socioeconomic Indicators

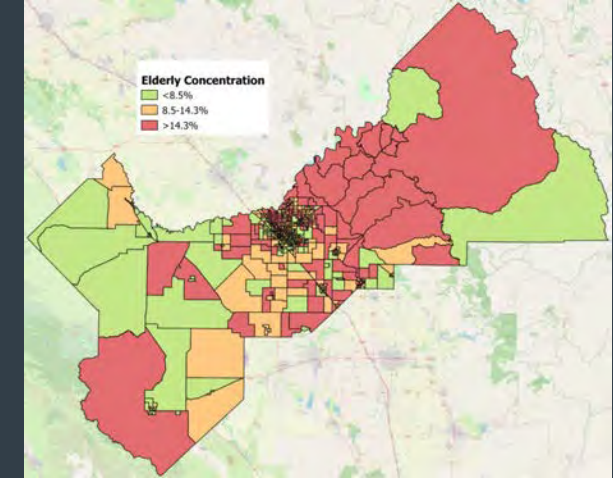
Household Income



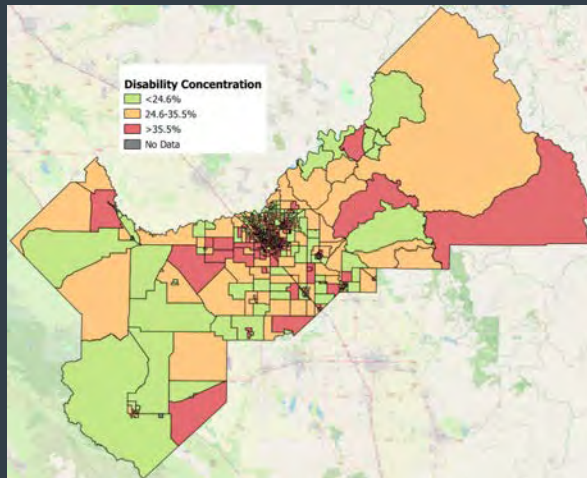
Single Parent Households



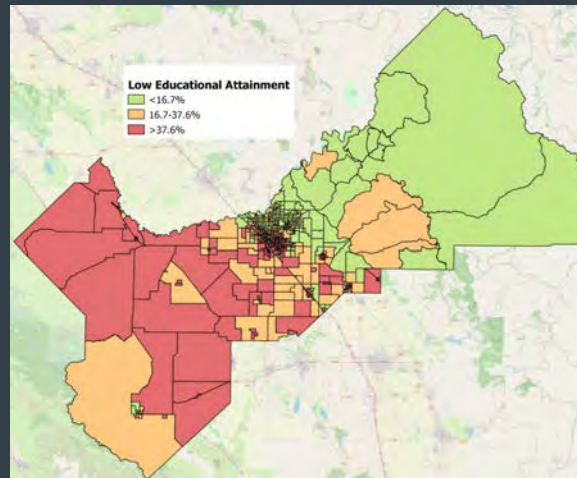
Elderly Concentration



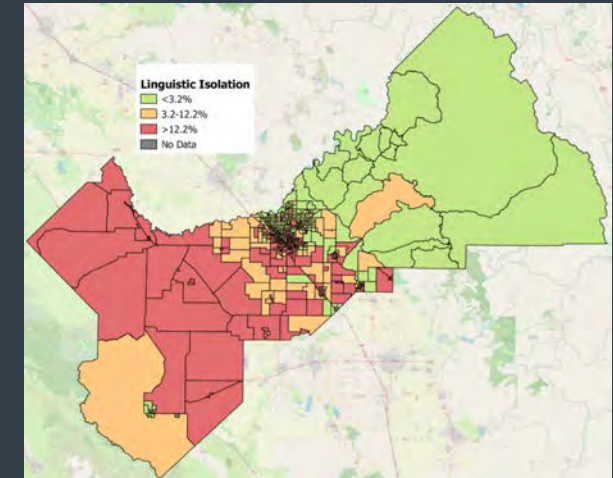
Disability Concentration



Low Education Attainment



Linguistic Isolation





# Deep Dive – FCOG EV Readiness Plan

## Ensuring equitable access to e-mobility benefits

- The table maps the roles that e-mobility can play in the delivery of key benefits to key disadvantaged segments

## Disadvantaged segments can receive these benefits to these disadvantaged segments via:

- Enablement of listed benefits
- Solutions tailored to address disadvantages
- Equitable targeting and prioritization of activities

## Transportation electrification can deliver an equitable share of e-mobility benefits to socio-economically disadvantaged regions

### eMobility Benefits

Socio-Economic Disadvantages	Local Transportation Electrification	Transportation Cost Reduction	Multilingual Electrification Education	Electrification Service Training	Increased Transportation Accessibility
Air Quality Health issues/Pollution	•				
Low Income		•			•
Linguistic Isolation			•		
Employment				•	
Aged/Special Needs					•



# Best Practices

Transportation Electrification is a quickly emerging market with opportunities to transform the energy framework and community investment



## Diversify electrification

- Empower technical excellence through unique offerings that address solutions and enable achievement of electrification goals
- Quantify potential impacts to utility infrastructure from widespread electrification:
  - Multifamily dwellings, commercial centers, and public infrastructure
  - Identify where new loads will occur



## Equitable + inclusive growth

- Support communities as they prepare for electrification growth with advanced modeling, infrastructure management, and new business models to support equity and inclusion
- Effective infrastructure siting requires deep understanding of current and future land usage patterns, infrastructure capacity and improvements, traffic patterns, and policy goals



## Effective investment

- Utilize data-driven solutions to drive effective investments that increase impact and benefit of electrification initiatives
- Electrification efforts can be integrated into other localized policy objectives, goals, and requirements



# Conclusions

- Transportation electrification is a rapidly emerging area with potential to transform communities by joining transportation and energy disciplines
- AECOM is developing national expertise in transportation electrification planning and modeling capabilities
- Planning and modeling must account for local priorities, future growth scenarios, and system needs

# Questions & Discussion

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# BEAM



Desmond Wheatley

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[BeamForAll.com](http://BeamForAll.com)

- President, CEO & Board Chairman Beam Global
- 20 years executive experience from start-ups to publically traded companies

***BEAM***



**SFT Electric Vehicle Infrastructure Planning**

**EV ARC™ 2020**

**World's Fastest EV Charging Deployment**



# What to think about

## Speed of Deployment

Get EV charging as quickly as you get EVs

## Scalability

You are going to get more EVs.

Make sure you can grow your charging without a major project

## Total Cost of Ownership

It's not just the charger

Installation Costs

Ongoing Fees

Utility Bills

Grid upgrades

## Grid Vulnerability

What are you going to do when the grid goes down?

At least 25% of your charging should be locally generated and stored electricity.

## Distributed Charging

Avoid Hub and Spoke

Put charging where you want it – not where the grid or some vendor tells you

## Daily Range Replenishment

### DRR

Forget Full-Empty-Full-Empty

Plug in every time the vehicle is idle

# Get the EV Charger of Your Choice, Deployed in Minutes not Months



**No Permitting**



**No Construction**



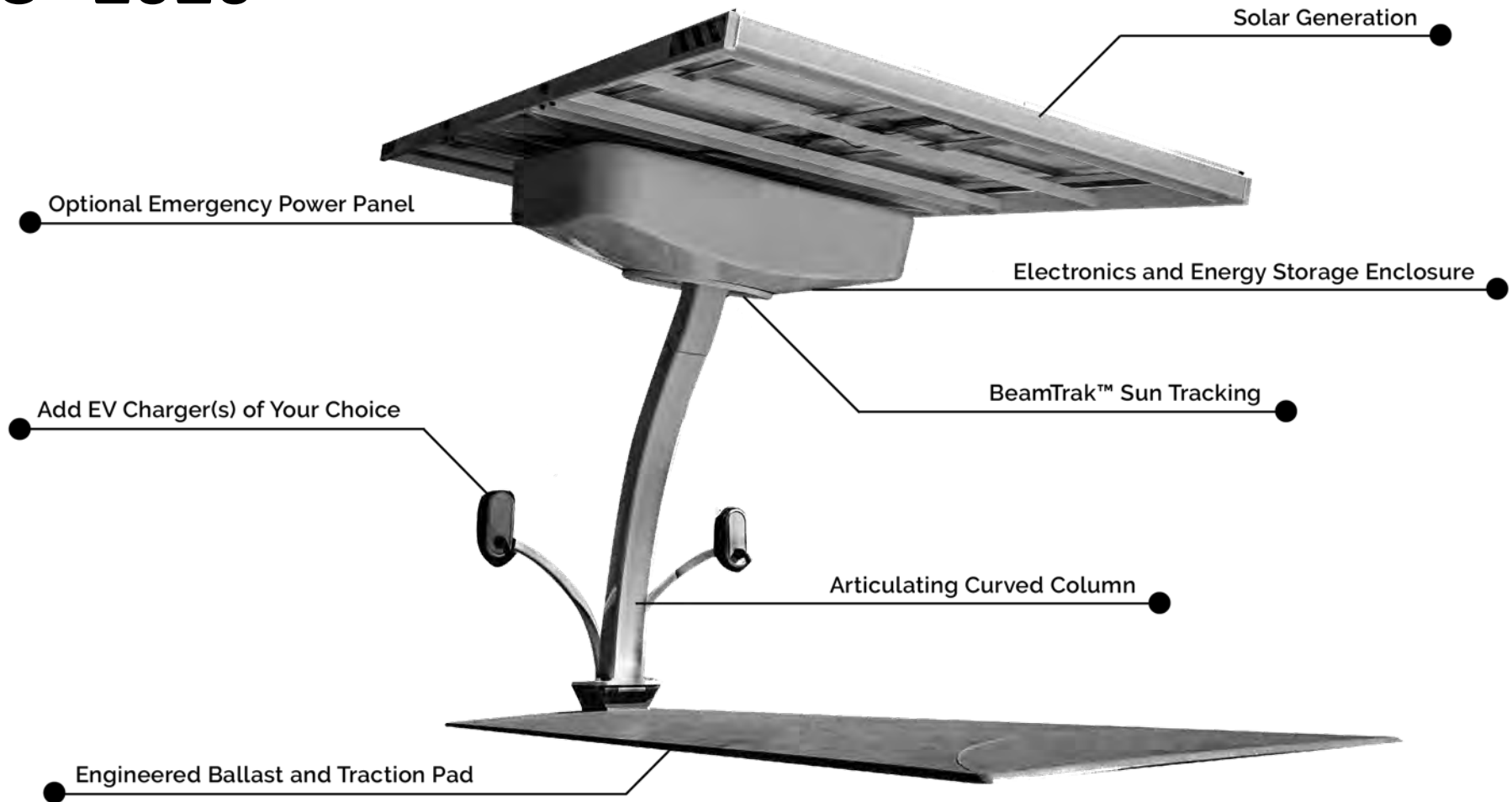
**No Electrical Work**



**No Utility Bill**



# EV ARC™ 2020



# EV ARC™ 2020

## Solves Your Problems

### No Permitting, No Construction, No Utility Bill

- Fastest and easiest to deploy solution on the market
- The EV charger brand and service of your choice
- Deploys in minutes, zero-contact delivery
- Avoided costs = Lowest total cost of ownership (TCO)
- Transportable
- Off-grid EV charging and emergency power
- Highly visible sustainability initiative
- Drive on Sunshine





# EV ARC™ 2020

## Fits in a Standard Parking Spot

- Maintain full parking capacity
- Cars park on the base pad
- ADA compliant
- Reach as many as 12 parking spaces
- Charge up to 6 vehicles at the same time





# EV ARC™ 2020

## Transportability = Flexibility

**Drop and charge. Can be moved any time.**

- Permanent yet transportable
- Scalable
- Can be moved short distances with a forklift
- Can be moved longer distances with the ARC Mobility™ Trailer, truck or in a 20 ft. container
- Ideal for leased or owned properties





# EV ARC™ 2020

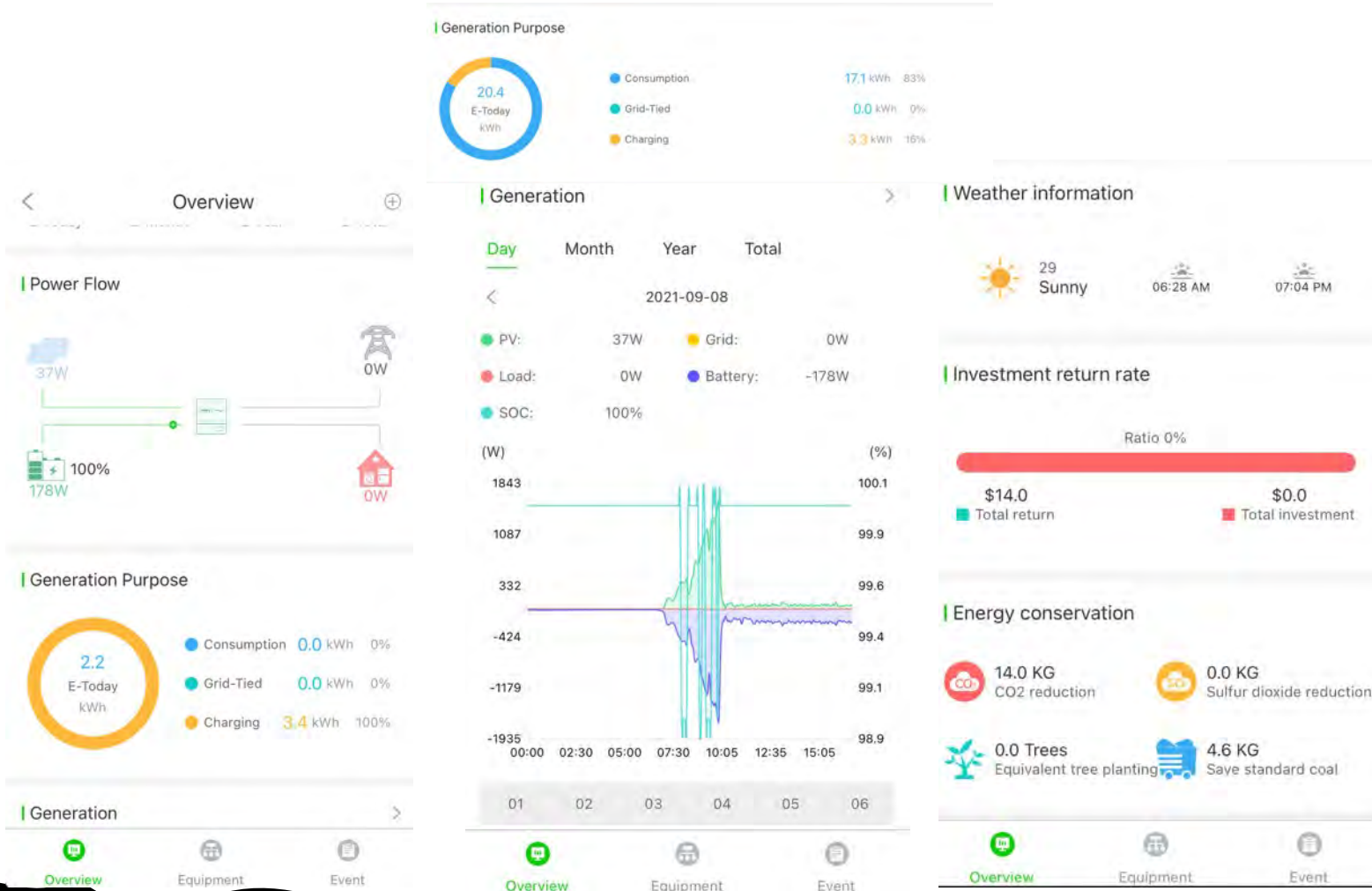
## Off-Grid Emergency Power

### Energy when and where you need...

- Charge during blackouts, utility outages, weather events
- Relocate to high risk locations, hospitals, shelters...
- Wind-rated up to 120mph
- Flood-proof up to 9.5 feet
- Working asset during prosperity and emergencies
- Integrated emergency power panel



# Real Time Data & Reporting



## Standard Reporting

Wireless connectivity transmits real time data for reporting on:

- State of batteries
- State of PV charging
- Rate and amount of energy delivery
- Time and duration of EV charging (approx.)
- Carbon offset

## Optional Reporting

Wireless connectivity transmits real time data for reporting on:

- Time and duration of EV charging (exact)
- Time of charge
- Kilowatt hours (kWh) delivered
- Optional billing / access control
- Drive identification



# BEAM



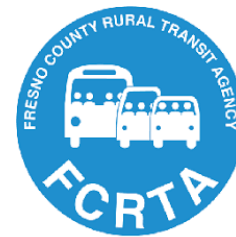
Clean Mobility For All

- Founded in 2006
- Publicly Traded Company (Nasdaq: BEEM)
- Products manufactured at our facilities in San Diego, California
- We proudly employ combat veterans, disabled workers and other highly motivated individuals





# Our Customers Have a Lot to Beam About





***BEAM***



*Drive on Sunshine*

**Thank You**

BeamForAll.com



**Matthew Miller**

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David Dunn  
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- Division Manager, Fleet & Facilities Management Division
- City of Orlando since 2006
- 23 years prior experience in the aerospace industry with NASA/Space Shuttle Program
- Leader in technology deployment in fleet and operations, helping Green Works goals
- Participation in several professional association, numerous professional certifications and industry recognition awards
- US Navy Veteran
- Pastor & Advocate for those diagnosed with mental illness







Jonathan Ford  
jonathan.ford@cityoforlando.net

- Fleet Manger for the City of Orlando
- Involved in strategy and management in Green Works Orlando, a widely recognized and successful sustainability effort with attention to quality of life, economic growth, and equitable access for the entire Orlando community
- US Air Force Veteran Fleet Management and Logistics



# Electric Vehicle Infrastructure Planning, Best Practices and Considerations for Today and the Future

## ***City of Orlando Facilities Mgmt***

**A service support Division  
in the Office of Business  
and Financial Services**



*David L. Dunn, CFM  
Facilities Division Manager*



*Jonathan D. Ford, MPA, CAFM  
Fleet Division Manager*

**Didn't David run Fleet too?  
Yup! Jonathan Ford promoted  
to Fleet Div Mgr June 13<sup>th</sup>  
as part of the succession plan!**

**We have grown! More bldgs., more vehicles,  
but Fleet & Facilities working together are  
stronger than ever before!**



**City of Orlando**

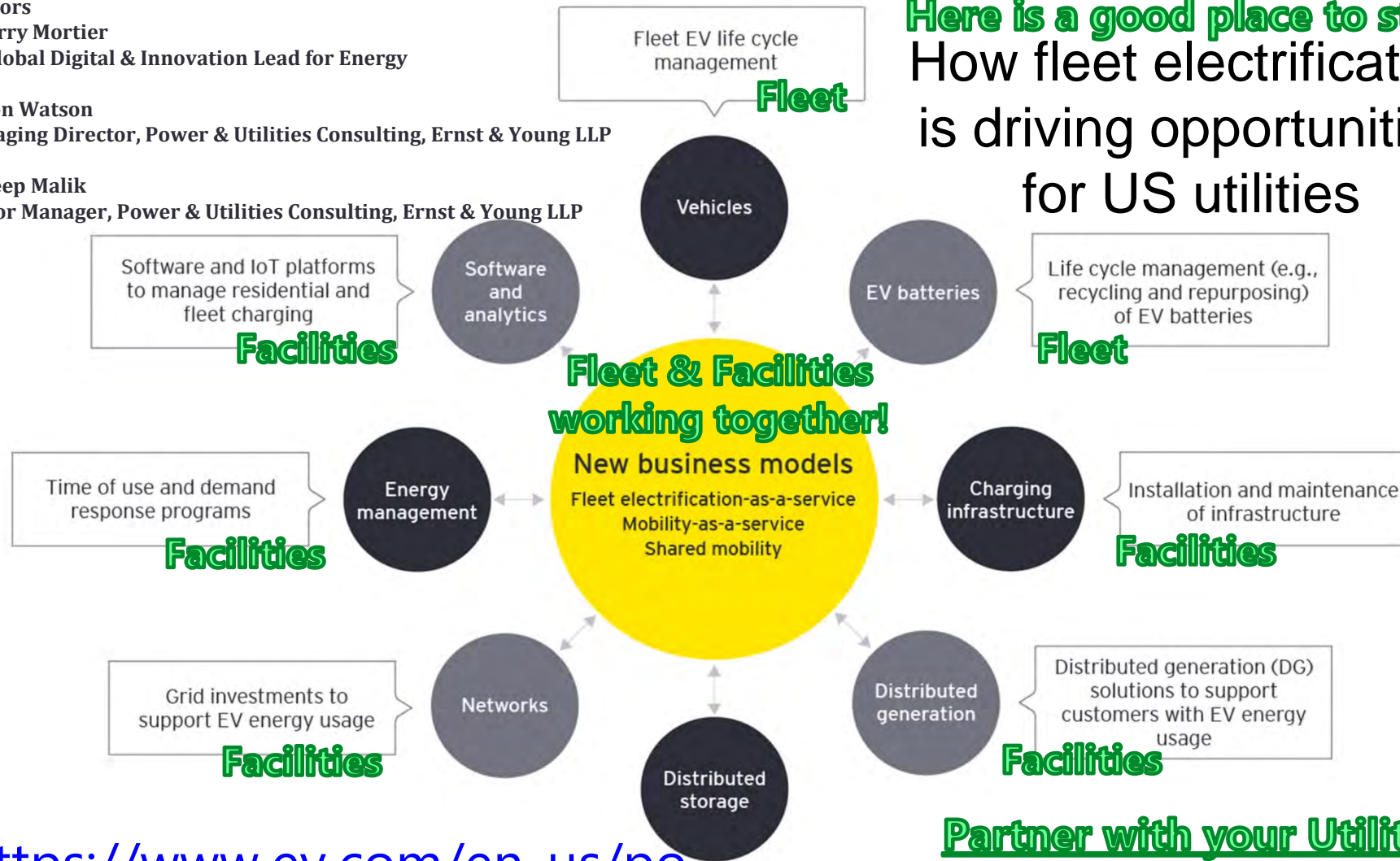


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How fleet electrification  
is driving opportunities  
for US utilities



[https://www.ey.com/en\\_us/power-utilities/how-fleet-electrification-is-driving-opportunities-for-us-utilities](https://www.ey.com/en_us/power-utilities/how-fleet-electrification-is-driving-opportunities-for-us-utilities)

Partner with your Utility!

And of course I suggest ....

<http://www.cityoforlando.net/greenworks/>

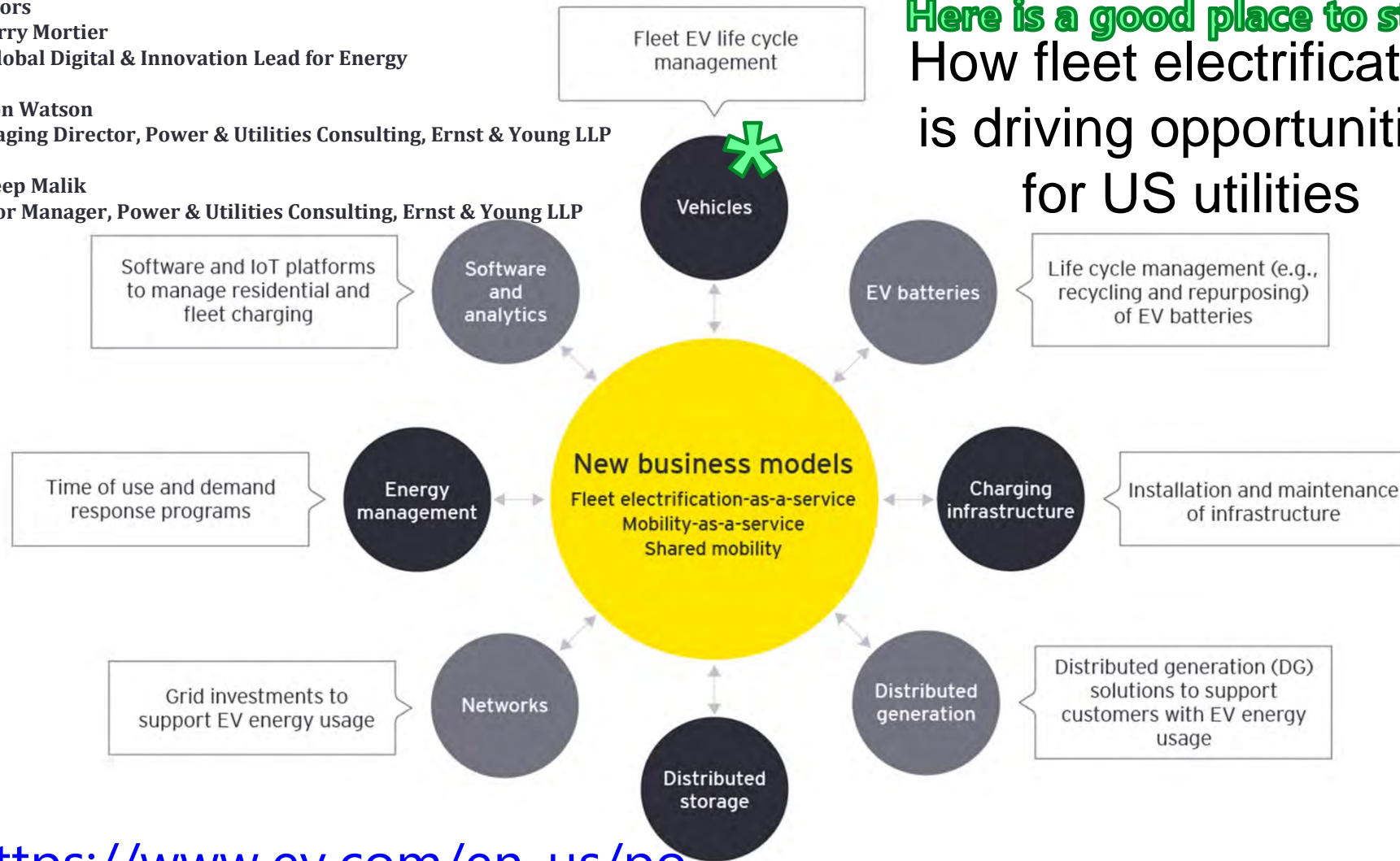
RESOURCE!

City of Orlando

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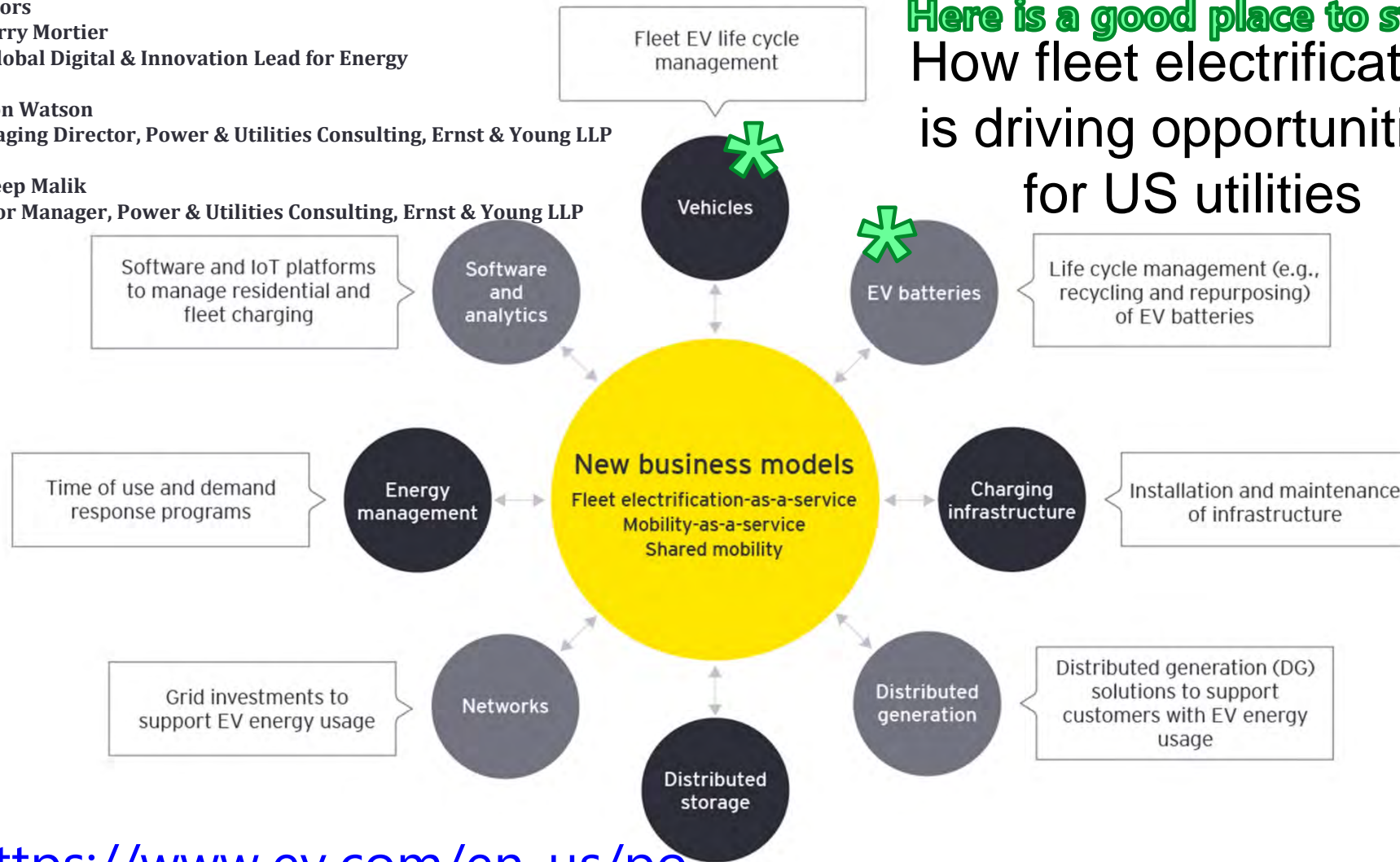


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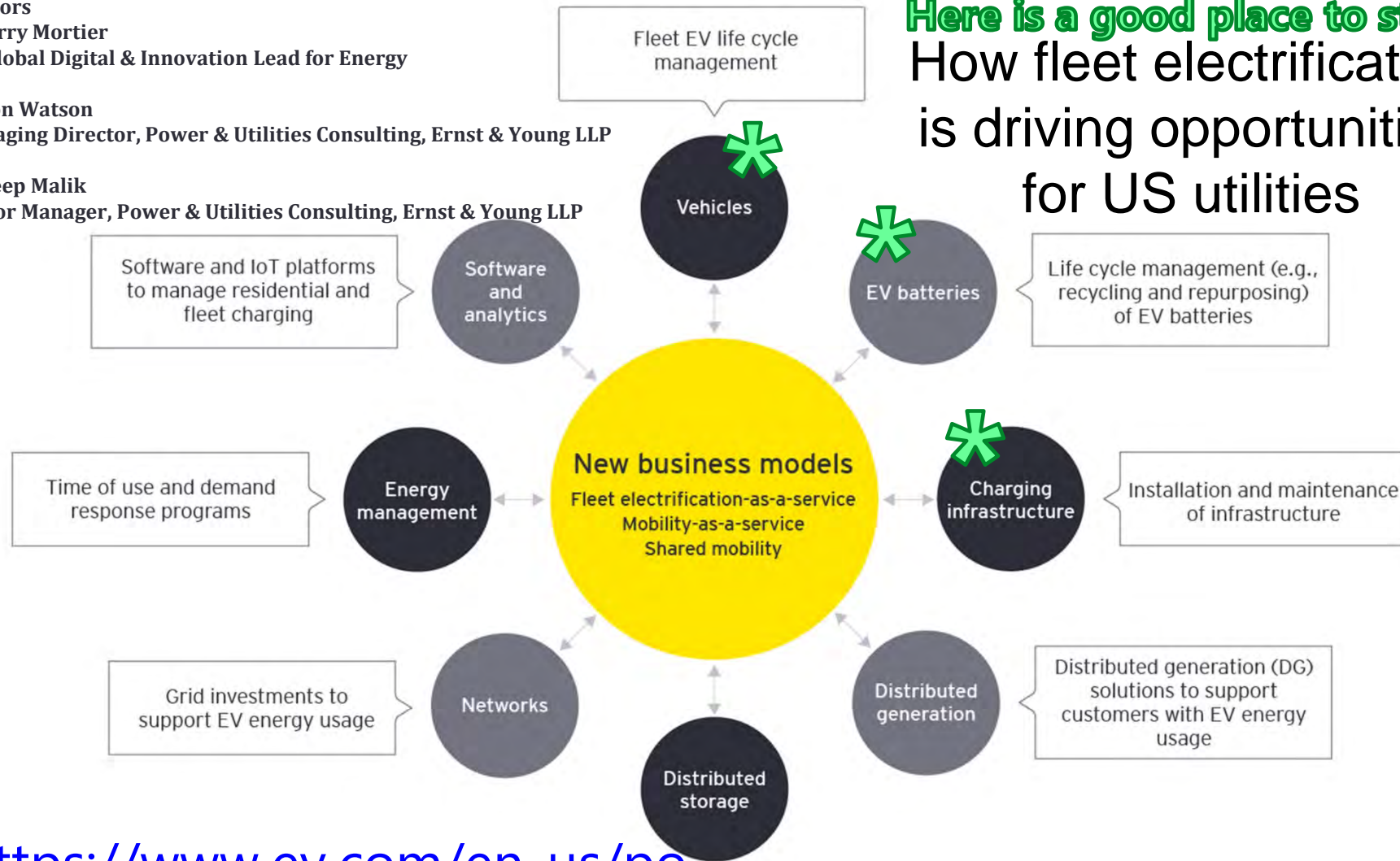
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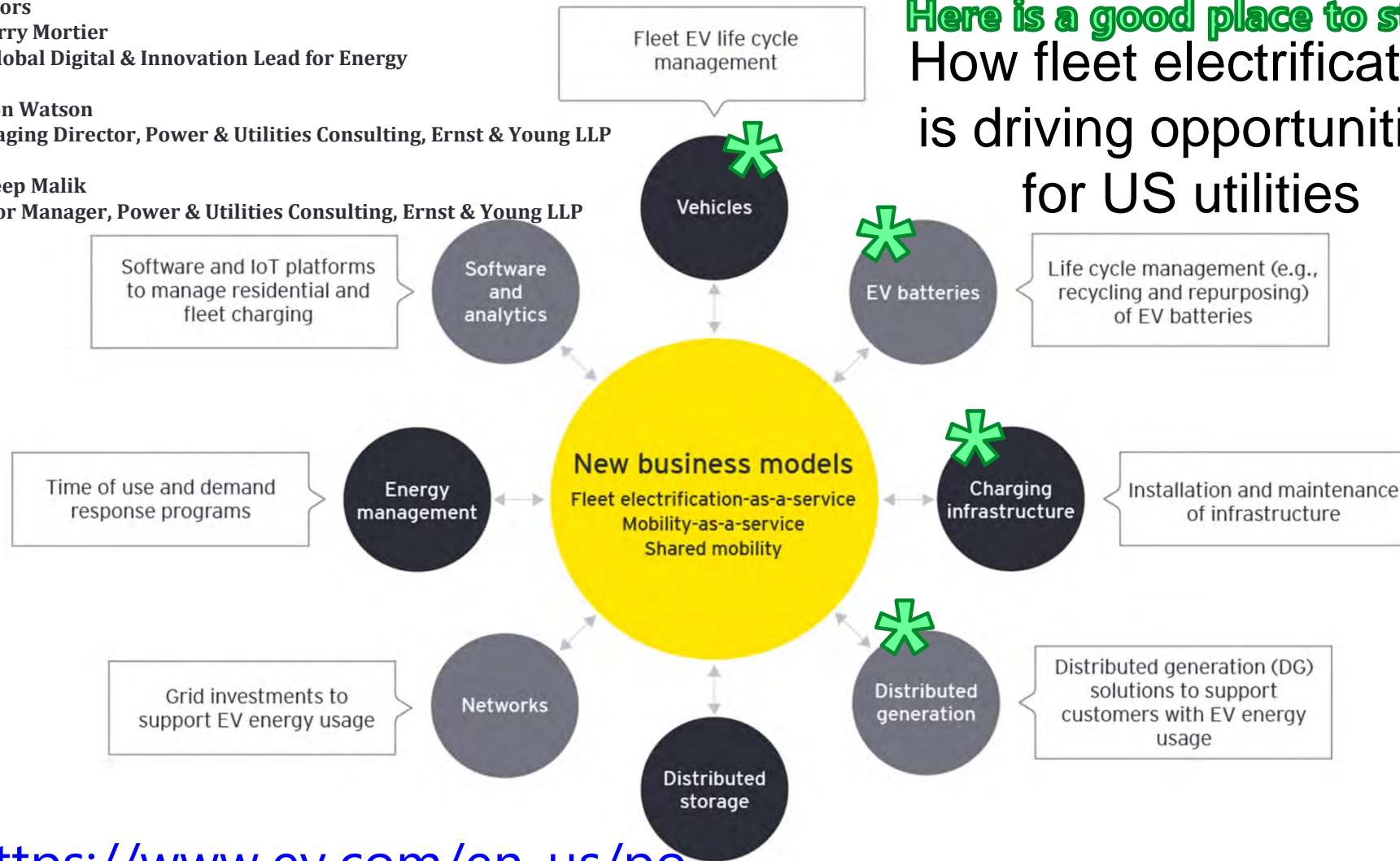




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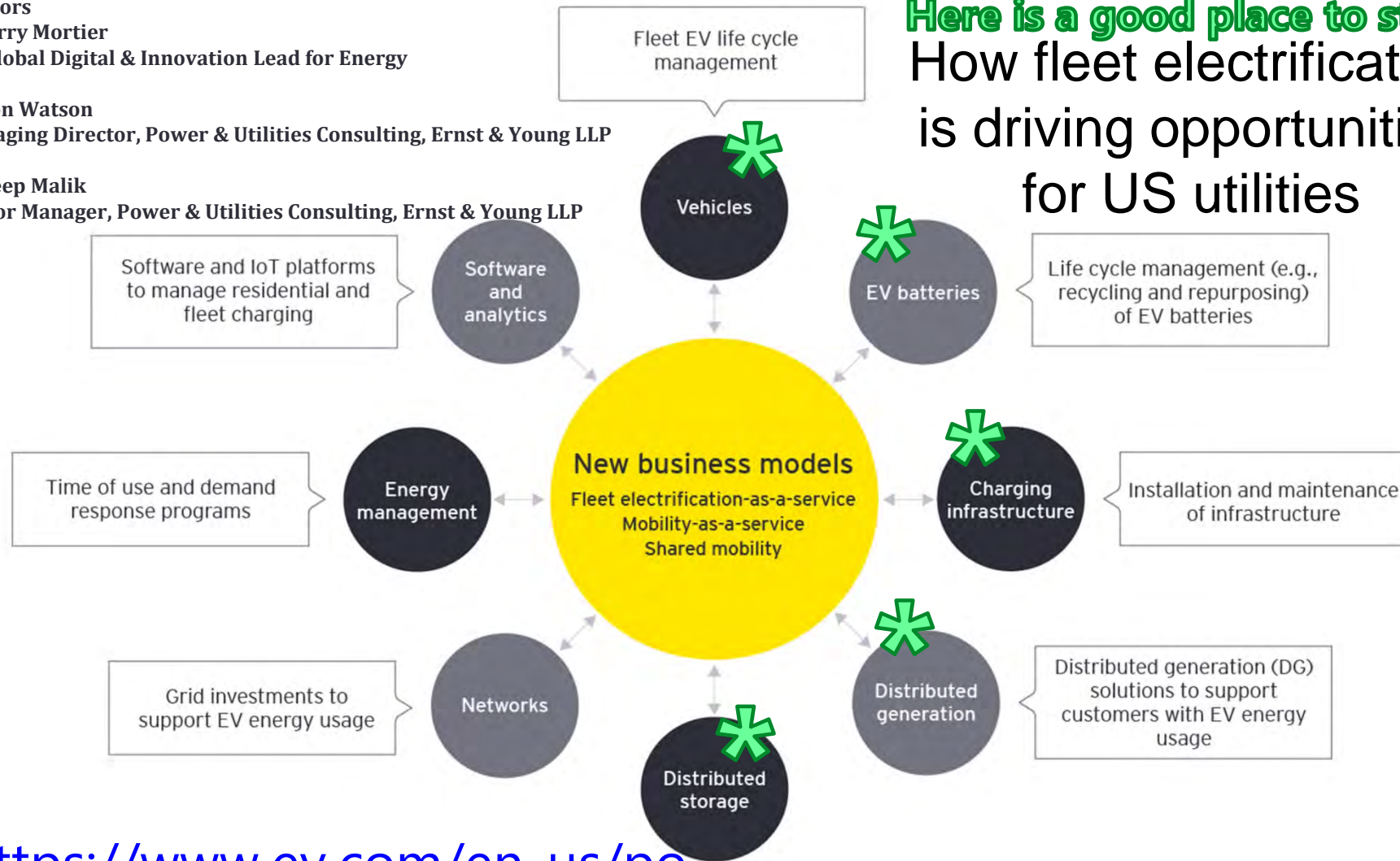


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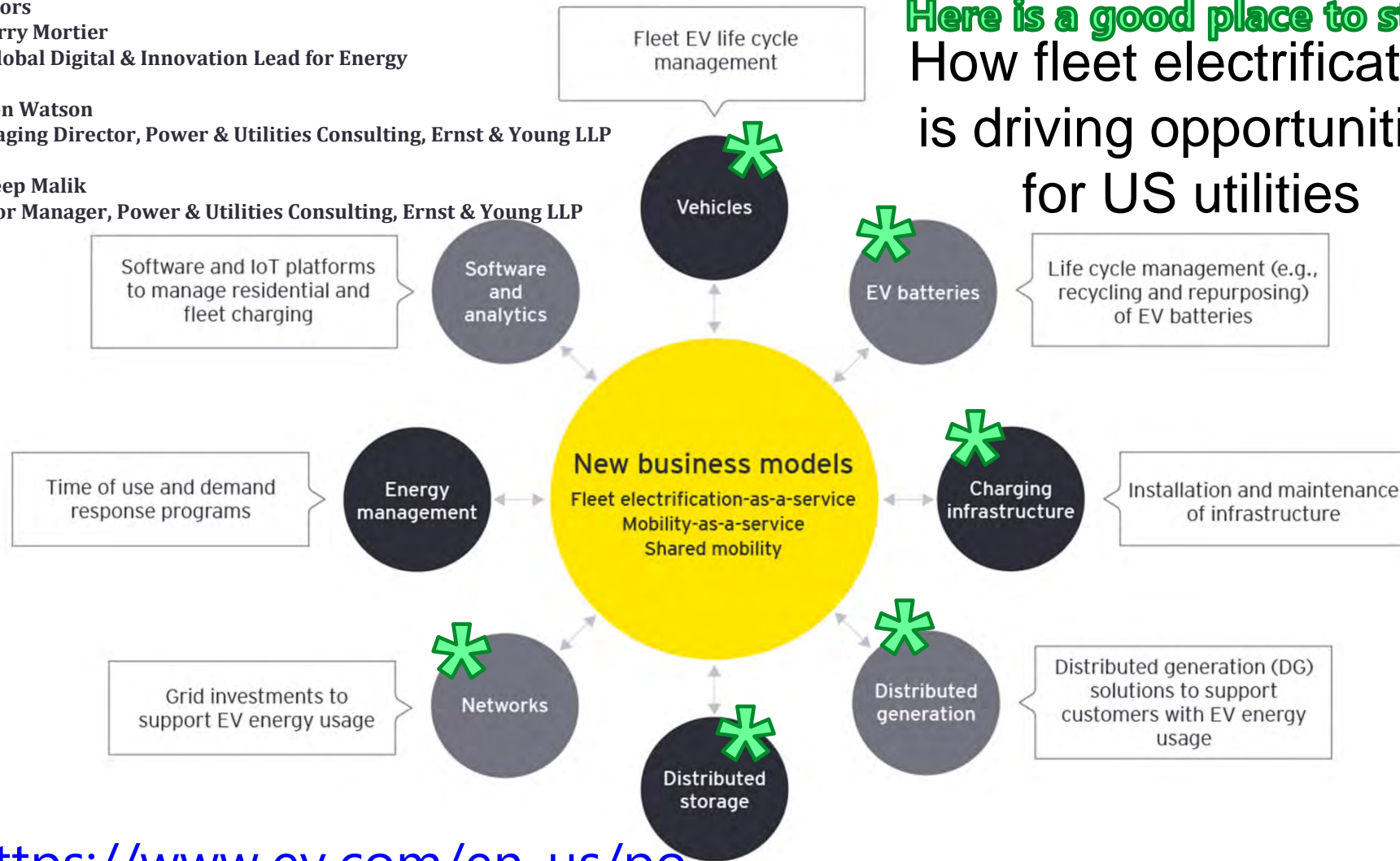


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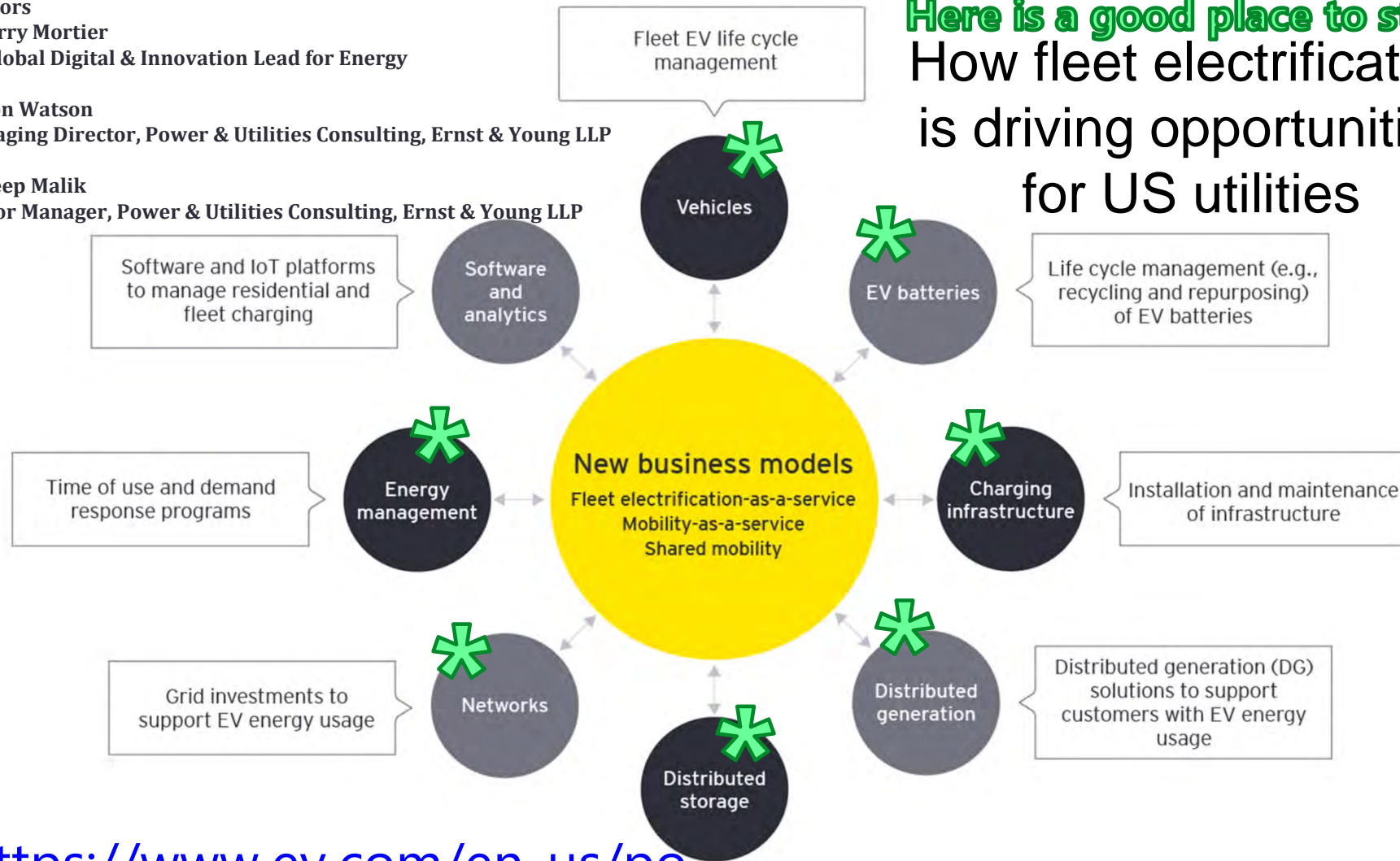


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Managing Director, Power & Utilities Consulting, Ernst & Young LLP

Jaideep Malik  
Senior Manager, Power & Utilities Consulting, Ernst & Young LLP

Here is a good place to start.  
How fleet electrification  
is driving opportunities  
for US utilities



[https://www.ey.com/en\\_us/power-utilities/how-fleet-electrification-is-driving-opportunities-for-us-utilities](https://www.ey.com/en_us/power-utilities/how-fleet-electrification-is-driving-opportunities-for-us-utilities)

And of course I suggest ....

<http://www.cityoforlando.net/greenworks/>

City of Orlando

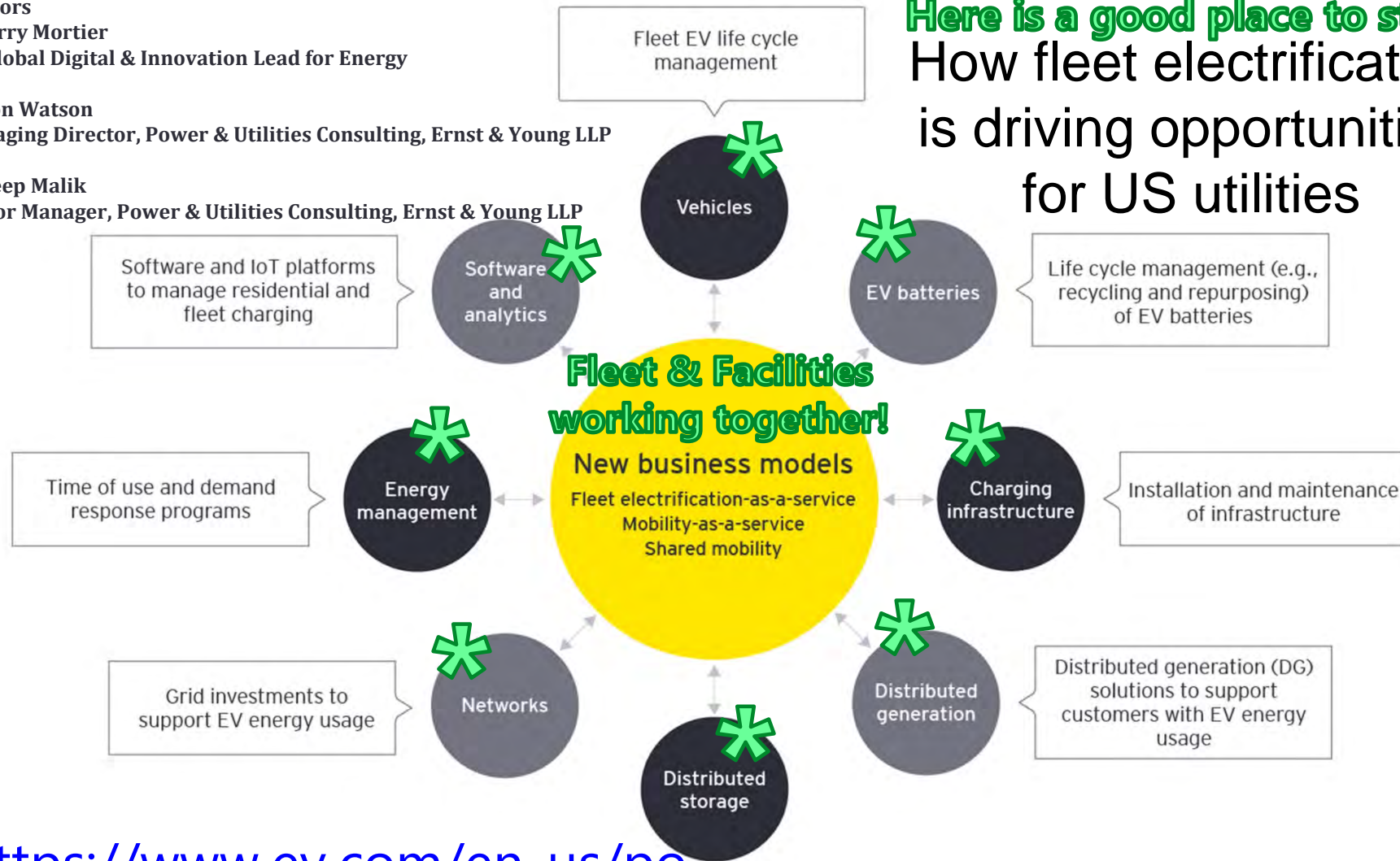


Authors  
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[https://www.ey.com/en\\_us/power-utilities/how-fleet-electrification-is-driving-opportunities-for-us-utilities](https://www.ey.com/en_us/power-utilities/how-fleet-electrification-is-driving-opportunities-for-us-utilities)

And of course I suggest ....

<http://www.cityoforlando.net/greenworks/>

**City of Orlando**





So where to begin?

Your focus is getting EV Chargers and/or battery storage in place before you replace an ICE vehicle with an EV.

Your Facilities team is your best internal asset to assist.

I know Public Charging Stations are not your primary concern, but you and your Facilities counterpart need to become SME's on this stuff!

How better to show your value internally than by being the SME for your locale!

& Partner with your Utility!



# Partner with your Utility!

## Electric Vehicles & Charging

*Save Money and Go Green by Driving an Electric Vehicle*

Whether you already own an electric vehicle or are considering buying one, OUC has resources to help you make a decision that's right for you.



City of Orlando, OUC Open 300th Public Electric Vehicle Charging Station 4-1-21



### Why Electric?



#### Save Money

Lower fuel and maintenance costs. Say goodbye to oil changes and brake maintenance is rarely required. OUC, dealer and manufacturer discounts.



#### Make a Difference

Zero emissions means reducing your carbon footprint.



#### Drive a Better Car

Better performance, more torque. Quieter inside & out. No vibration, smoother ride.



#### Convenient Charging

Charge at home or at more than 300 charging stations around town.



#### Go Farther Than You Think

Drive an average of 275 miles with a modern EV and some can go up to 450 miles before you need to stop and charge.



**OUC & the City defined locations, infrastructure needs and deployment planning.**



**The City paid OUC for a turn-key installation of 100 dual head chargers.**

## The make up of Fleet is changing .....

“It is change, continuing change, inevitable change, that is the dominant factor in society today. No sensible decision can be made any longer without taking into account not only the world as it is, but the world as it will be.” — **Isaac Asimov**

EV's and Alt Fuels are here now, not on some foreseeable horizon for us to consider.

So embrace the change!

Be the agent of change!

Be the Go To person who get's things done!





# Our latest change & newest Motor Pool addition!







# What electric vehicle Technology is on the near horizon?

<https://www.aviationtoday.com/2020/11/14/lilium-launch-new-electric-air-mobility-network-florida/>



**Lake Nona  
Facility**

Lilium Launched New Electric Air  
Mobility Network in Florida



**City of Orlando**

# GM Will Have 12 Electric Vehicles Soon, Releases Details on Them

The automaker has promised 20 new electric vehicles by 2023, and these Buick, Cadillac, Chevy, and GMC Hummer models will come first.



BY ROBERTO BALDWIN JUL 17, 2020



- General Motors' [2019 Sustainability Report](#), just released, shares some additional details about 12 of the 20 upcoming EVs promised by the automaker to go on sale by 2023.
- Electric vehicles will be coming from [Buick](#), [Chevy](#), [Cadillac](#), and [GMC](#).
- The automaker says it intends to sell a million EVs by the middle of the decade in North America and China.

DETAILS ON THE UPCOMING EVS

The electric [Chevy Bolt](#) will soon

<https://www.caranddriver.com/news/a33352012/gm-electric-cars-cadillac-chevy-buick-hummer-specs/>

**General Motors established an EV Visioning Board to get Feedback from several large Fleet Operators!**





Fuel Choices

KEEP ME INFORMED

# INTO THE FUTURE WITH FORD

Now you can experience the power, performance and additional benefits of driving an all-electric vehicle from Ford.

INTRODUCING E-TRANSIT

LEARN ABOUT MUSTANG MACH-E

## INTRODUCING THE ALL-NEW 2022 E-TRANSIT

Make the switch to electrification with the only electric work van that has the backing of Ford Motor Company. Utilize an entire ecosystem of products, software and charging solutions that will allow you to transition seamlessly into the future of business.

<https://www.ford.com/powertrains/battery-electric-vehicles/>



Explore 2022 All-Electric **E-TRANSIT**

## 2022 E-TRANSIT



### LEADING THE CHARGE

The best-selling commercial van brand in the U.S. \* is about to lead business into the future. Introducing the all-new, U.S.-assembled Ford E-Transit. The only electric work van that has the backing of the Ford Motor Company. That means an entire ecosystem of products, software and charging solutions that will allow you to seamlessly transition to the future of business.

\*Based on the total U.S. reported sales (1979-2019CY). Includes Ford E-Series, formerly called Econoline, van and chassis; Club Wagon; Transit Connect cargo van and passenger wagon; Transit cargo van, passenger van and chassis.





# Understanding Effects of Payload and Towing on Commercial EV Range

February 15, 2021 • by Chris Brown



The Ford E-Transit has a maximum published range of 126 miles.

*Photo courtesy of Ford Motor Co.*

Electrification is finally reaching the commercial vehicle market, with launches of new electric truck and van models starting later this year and ramping up in 2022. These new choices are great for the market, fleet operators, and the environment. But in contrast to the truck war upgrades with every new Silverado, F-150, or Ram 1500, electric propulsion performance is only beginning to be tested in the real world.

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AUTOS

# Fiat Chrysler outlines big plans for electric Jeeps and Ram pickup trucks

PUBLISHED TUE, MAR 5 2019 7:08 AM EST | UPDATED TUE, MAR 5 2019 10:18 AM EST

Paul A. Eisenstein  
@DETROITBUREAU

SHARE    

## KEY POINTS

- The automaker announces its most significant commitment yet to adding electric vehicles to its lineup, starting with at least four new Jeep plug-in hybrids.
- Fiat Chrysler will design future products to use a broad range of powertrains, from gas and diesel engines to mild, "conventional" and plug-in hybrids as well as pure battery-electric drivetrains.
- The challenge will be to come up with battery drive systems that can appeal to Jeep and Ram buyers.



## TRENDING NOW



Here's who is likely to get a third stimulus check under the latest relief package



Cannabis stocks soar as Reddit crowd that spiked GameStop jumps in, Tilray surges 25%



Fed Chair Powell, citing bleak jobs picture, says policy will need to stay 'patiently accommodative'



Elon Musk's dogecoin tweets are worrying and people will lose money, Bitcoin bulls say

<https://www.cnbc.com/2019/03/05/fiat-chrysler-outlines-big-plans-for-electric-jeeps-and-ram-pickups.html>

# Every Electric Pickup Truck Currently on the Horizon

Tesla's Cybertruck isn't the only EV with a cargo bed that's coming soon.

C/D

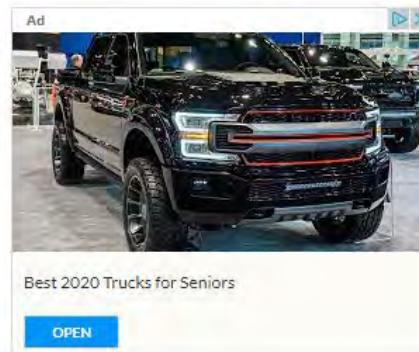
BY CAR AND DRIVER JAN 20, 2021



RIVIAN, TESLA, BOLLINGER | CAR AND DRIVER

- Many automakers, both startups and well-established players, have announced plans to build all-electric pickup trucks.
- We rounded up all the electric trucks on the horizon from Tesla's new [Cybertruck](#) to Ford's upcoming electric F-150.
- However, the [COVID-19 pandemic](#) might affect the production timeline for some of these upcoming pickups.

[Tesla](#) is not the only car company preparing to build an all-electric pickup truck,



<https://www.caranddriver.com/news/a29890843/full-electric-pickup-trucks/>



# Work for it.

<https://lordstownmotors.com/>

**Joe Burrow X Lordstown Motors**

Hard working quarterback, humanitarian, and Lordstown's newest brand partner: Joe Burrow.



**Lordstown EV Truck Event**  
**Wed 12/9/2020**

The 2021 Endurance

**LORDSTOWN**



**David L. Dunn, CFM**  
**City of Orlando, Division Manager**  
**Fleet & Facilities Management Division**

**Luke Tatman**  
**West Coast Sales Representative**  
**at Lordstown Motors Corporation**

**Jonathan D. Ford, MPA, CAFM**  
**Fleet Manager, City of Orlando**  
**Fleet & Facilities Management**

**Thursday March 4<sup>th</sup> Purchasing and negotiated**  
**with Lordstown Motors to get two of the first run**  
**Vehicles when production begins in September '21**





LION6 LION8



LIONC



LIONA



LIOND



LIONM

THE BRIGHT CHOICE



<https://thelionelectric.com/en>



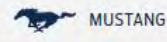


<https://www.arcimoto.com/>

**ORDER NOW**



<https://www.youtube.com/watch?v=bXFHgoon7lg&feature=youtu.be>



MUSTANG



BRONCO

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Dealership Locations



SUVS & CROSSOVERS

TRUCKS & VANS

ELECTRIFIED

CARS

ALL VEHICLES

MY ACCOUNT

FINANCE

SUPPORT

EN

Explore 2022  
F-150 LIGHTNING

Reserve Now

Get Updates

## 2022 FORD F-150 LIGHTNING

Reserve Now

Remember the video I shared about this?



Preproduction computer-generated image shown throughout. Starting spring 2022.

## ALL ELECTRIC. ALL F-150.

F-series is America's best-selling truck for 44 years\* for a reason. And now, it's charging into the future with the all-new, all-electric 2022 Ford F-150 Lightning. It's the first ever F-Series

Authors

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**Jaideep Malik**

Senior Manager, Power & Utilities Consulting, Ernst & Young LLP

6 minute read  
17 Jun 2020

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The costs of EVs are expected to decline rapidly, opening up a new landscape for US fleet operators, utilities and other players.

Thanks to increasingly favorable economics, commercial fleet operators are now rapidly focusing on transitioning to a clean future through electric vehicles (EVs), one of the fastest-growing modes of transport in the US. As the trend intensifies, our latest report, "[How commercial fleet electrification is driving opportunities \(pdf\)](#)," examines how forward-thinking energy companies can position themselves to seize dramatic opportunities for growth by providing the underlying infrastructure and filling other needs across the value chain.

By 2050, the percentage of EVs on the road is expected to reach 65% in the US — up from just 2% estimated for 2020. That's a jump from 2 million EVs to 88 million over 30 years, with EVs and internal combustion engine (ICE) vehicles achieving cost parity in about five to six years in most regions. The percentage share of EVs within fleet sales quintupled from 2014 to 2018, and nearly 15 million EVs are expected to be part of corporate fleets in the US by 2040.<sup>1</sup> (Note: the EV penetration growth projections are pre-COVID-19 estimates; these projections are subject to change.)

Amid increasing demand, initiatives to expand charging infrastructure, and the growing availability of diverse vehicle models, how can US utilities try to seize a first-mover advantage to respond to the rapidly changing market?

Electrification

15m

EVs are expected to be part of corporate fleets in the US by 2040.



Here, and elaborated upon [in our full report \(pdf\)](#), we explore this complex mix of developments across the life cycle, including higher electric loads, additional infrastructure requirements and other behind-the-meter EV services.

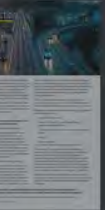


City of Orlando





1



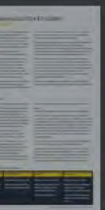
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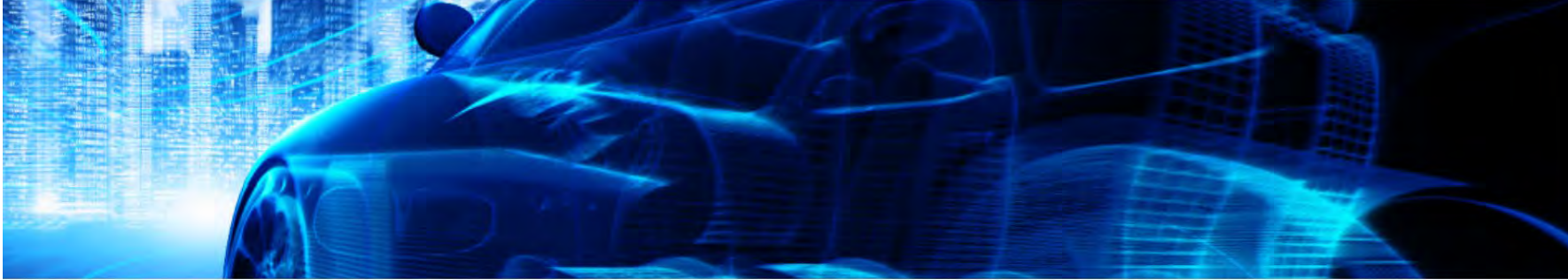


Building a better  
working world



How commercial fleet  
electrification is driving  
opportunities

Understanding emerging opportunities  
and challenges as commercial fleet  
operators rapidly adopt electric vehicles



## Electric Vehicle FAQs: What You Need to Know

Gretchen Reese | March 12, 2021 | Electric Vehicles

Electric vehicles are here to stay – and whether you love them or you hate them, odds are, they’ll be integrated into fleets at even higher percentages than ever before. Electric vehicles can be a surprisingly polarizing topic – you have those with valid concerns, and those who can’t help but sing their praise. But then you also have a group that are simply keen to learn more – about the benefits, the downsides and everything in-between.

We’ve compiled a list of the most frequently asked questions that we receive, or that we’ve seen, into one spot for you to stick in a pin and come back to when you need it.

**Here are the most commonly asked questions about electric vehicles:**

RESOURCE!

[https://www.utilimarc.com/blog/electric-vehicle-faqs/?utm\\_campaign=Electric%20Vehicle%20Data&utm\\_medium=email&\\_hsmi=115621771&\\_hsenc=p2ANqtz-8YA0Gg77lvSD1YcqlqLPD9eH8mi92TUfSV0fGmMPkqM5p5L9BGrAWHehUpCtYdE4ssbCcQ9iCPvVAWAhWGSLpDeeRP-BJAznoPOGIcySUMQKiK68w&utm\\_content=115621771&utm\\_source=hs\\_email](https://www.utilimarc.com/blog/electric-vehicle-faqs/?utm_campaign=Electric%20Vehicle%20Data&utm_medium=email&_hsmi=115621771&_hsenc=p2ANqtz-8YA0Gg77lvSD1YcqlqLPD9eH8mi92TUfSV0fGmMPkqM5p5L9BGrAWHehUpCtYdE4ssbCcQ9iCPvVAWAhWGSLpDeeRP-BJAznoPOGIcySUMQKiK68w&utm_content=115621771&utm_source=hs_email)





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**PRESS RELEASE**

### Press Release: New Online Tool Allows Fleets to Conduct ...

The Electrification Coalition has developed a free customizable tool that gives fleet managers the data they need to go electric Feb. 24, 2020  
Contact: Julie Sutor, Electrification Coalition Washington, D.C.—The Electrification Coalition released a new online tool that allows vehicle fleet ...

[LEARN MORE](#)

**PRESS RELEASE**

### Climate Mayors EV Purchasing Collaborative Announces Pa ...

The Climate Mayors Electric Vehicle Purchasing Collaborative (the Collaborative) is excited to announce a partnership with Second Nature to accelerate electric vehicle (EV) deployment at colleges and universities around the country. Second Nature, a Boston-based non-governmental organization (N ...

[LEARN MORE](#)

**ELECTRIFICATION COALITION BLOG**

### EC Commends Funding for EV Programs in House Appropriat ...

The Electrification Coalition (EC) applauds key provisions to accelerate fuel diversity and transportation electrification, as well as electric grid modernization and security, that were included in Fiscal Year 2021 government funding legislation approved by the House of Representatives. ...

[LEARN MORE](#)

**PRESS RELEASE**

### Advocates Release Model Policy Toolkit Showing All Sect ...

The Sierra Club, Plug In America, the Electrification Coalition, and Forth, released a newly updated version of AchIEve: Model Policies to Accelerate Electric Vehicle Adoption, the most current and comprehensive national toolkit designed to accelerate the switch to clean, electric vehicles (EVs) in ...

[LEARN MORE](#)

**PRESS RELEASE**

### Electrification Coalition Applauds State Leaders for Ac ...

Statement by Ben Prochazka, National Director of the Electrification Coalition: "Our transportation sector is almost entirely reliant on oil, so we need to take critical action to accelerate the transition to electrification. These 15 states and the District of Columbia have taken an important ste ...

[LEARN MORE](#)

**EVENTS**

### 6/30/20: Climate Mayors EV Purchasing Collaborative: EV ...

Learn how Winter Park, FL, and other public fleets across the country are taking advantage of federal tax credits and reducing capital expenditures through one of the Climate Mayors EV Purchasing Collaborative's vendors, D&M Leasing. ...

[LEARN MORE](#)

**CASE STUDIES**

### Municipal Fleet Electrification: A Case Study of Ann Ar ...

The Electrification Coalition recently released a new case study from the Climate Mayors Electric Vehicle Purchasing Collaborative (the Collaborative). This case study examines the factors leading to the City of Ann Arbor, Michigan's adoption of 20 electric vehicles and the historic passage of the ...

[LEARN MORE](#)

**PRESS RELEASE**

### Electrification Coalition Applauds Federal Grants for B ...

The Electrification Coalition praises the \$130 million in Fiscal Year 2020 funding provided by the Federal Transit Administration's Low or No Emission Vehicle Program (Low-No) to purchase electric buses and charging infrastructure, expediting the transition of additional bus fleets away from diese ...

[LEARN MORE](#)

**ELECTRIFICATION COALITION BLOG**

### FTA Low-No Program Webinar

EC Offers Webinar on FTA Low or No Emission Vehicle Program March 2, 2021 If your organization operates a public transit system, your fleet electrification strategies may be eligible for new federal funding. In February 2021, the Federal Transit Administration (FTA) announced the availability of \$18 ...

[LEARN MORE](#)

# Alternative Fuels Data Center

Search the AFDC

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## Fuels & Vehicles



## The Information Source for Alternative Fuels and Advanced Vehicles

The Alternative Fuels Data Center (AFDC) provides information, data, and tools to help fleets and other transportation decision makers find ways to reach their energy and economic goals through the use of alternative and renewable fuels, advanced vehicles, and other fuel-saving measures.

## Information by State



select a state

## Information by Fleet Application



Delivery Services



Refuse Collection



Public Transit



School Transportation

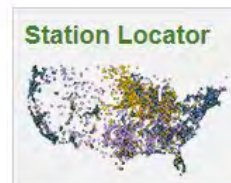
## Maps & Data

- U.S. Alternative Fueling Stations by Fuel Type
- U.S. Hybrid Electric Vehicle Sales by Model
- Light-Duty Alternative Fuel Vehicle Registrations



## Tools

- Laws & Incentives
- Electricity Sources & Emissions
- Vehicle Cost Calculator
- Vehicle Search



Download iPhone app or Android app





# You too have a Clean Cities Coalition nearby!

## CENTRAL FLORIDA CLEAN CITIES

RESOURCE!

The Central Florida Clean Cities Coalition's mission is to support efficient, clean, and sustainable transportation fuel use. We work with our stakeholders to deploy advanced alternative fuel technologies, mass transit projects, and fleet optimization measures throughout our ten county region.

LEARN MORE



### INITIATIVES

Discover our latest programs and future opportunities to get involved.

LEARN MORE



### RESOURCES

Relevant links, tools, funding opportunities, and other beneficial resources.

LEARN MORE



### BLOG

Stay up to date on the latest alternative transportation news.

LEARN MORE

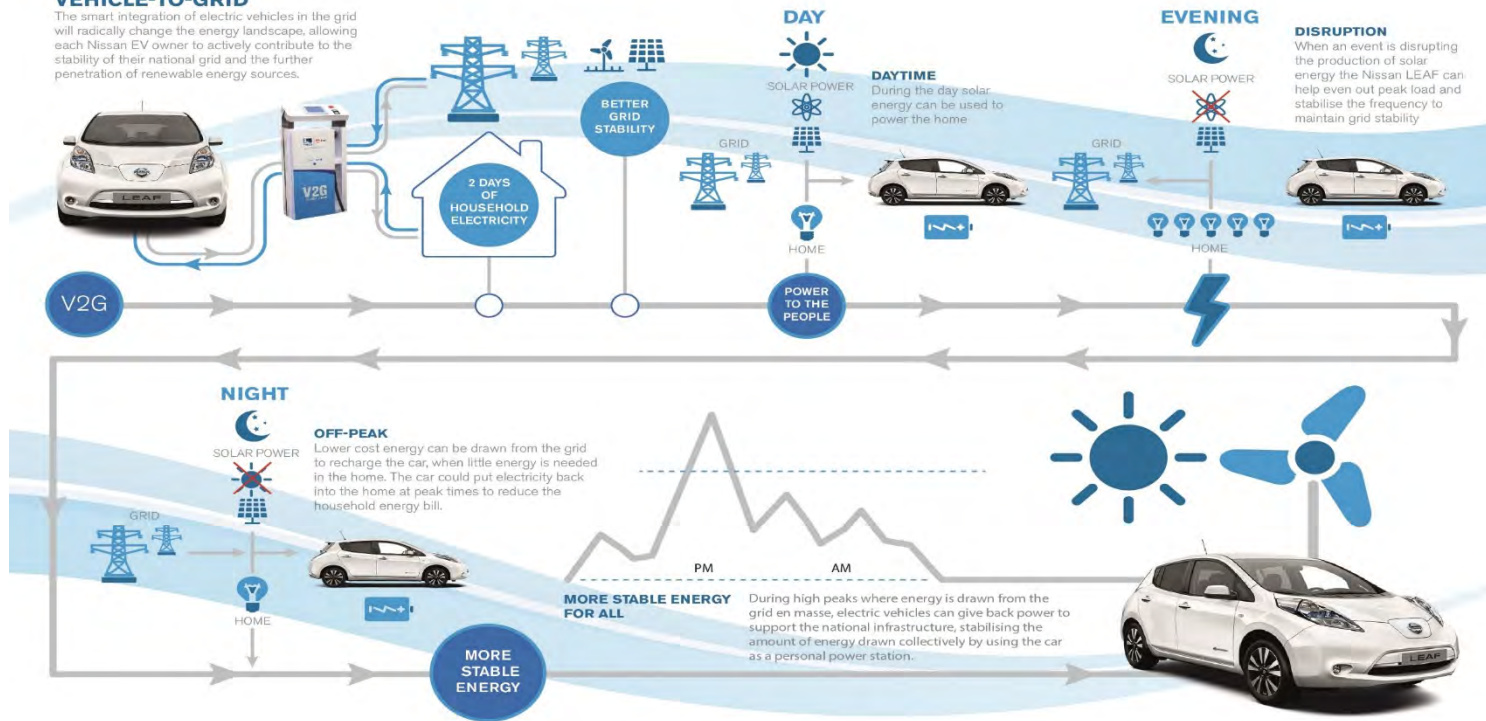


# POWER TO THE PEOPLE

NISSAN'S VISION FOR THE ENERGY GRID PUTS THE POWER IN YOUR HANDS

## VEHICLE-TO-GRID

The smart integration of electric vehicles in the grid will radically change the energy landscape, allowing each Nissan EV owner to actively contribute to the stability of their national grid and the further penetration of renewable energy sources.






# ENERGY STORAGE



The Utility is buying the battery!  
Partner with your Utility!







# Red Shoes Living

STAND OUT FOR THE POSITIVE  
IN HOW YOU WORK  
AND LIVE YOUR LIFE

Lonnie Mayne

1010 S. Westmoreland Drive  
Orlando, Florida 32805

[david.dunn@orlando.gov](mailto:david.dunn@orlando.gov)

[Jonathan.Ford@orlando.gov](mailto:Jonathan.Ford@orlando.gov)

## Suggested reading

<https://lonniemayne.com/>

and there is so  
much more...







Brent Taylor  
BreTaylor@dcas.nyc.gov

- Assistant Commissioner of Citywide Fleet Operations and Sustainability Infrastructure for the City of New York
- More than 20 years in fleet and operations leadership in the public and private sectors
- Managed the installation of 100 DC fast chargers throughout the five boroughs
- Assisted NYC Emergency Management logistics operations following Hurricane Sandy and the Citywide response to COVID-19
- Previous experience with Enterprise Rent-A-Car, GM Urban Mobility, Parcel Inc. and Time Warner Cable

# **Electric Vehicle Infrastructure Planning**

## **NYC Fleet**

**Sustainable Fleet Technology Conference 2021**

**Brent Taylor, Assistant Commissioner, Citywide Fleet Operations and  
Sustainability Infrastructure**

**September 9, 2021**



# NYC Fleet





# EV Beginnings

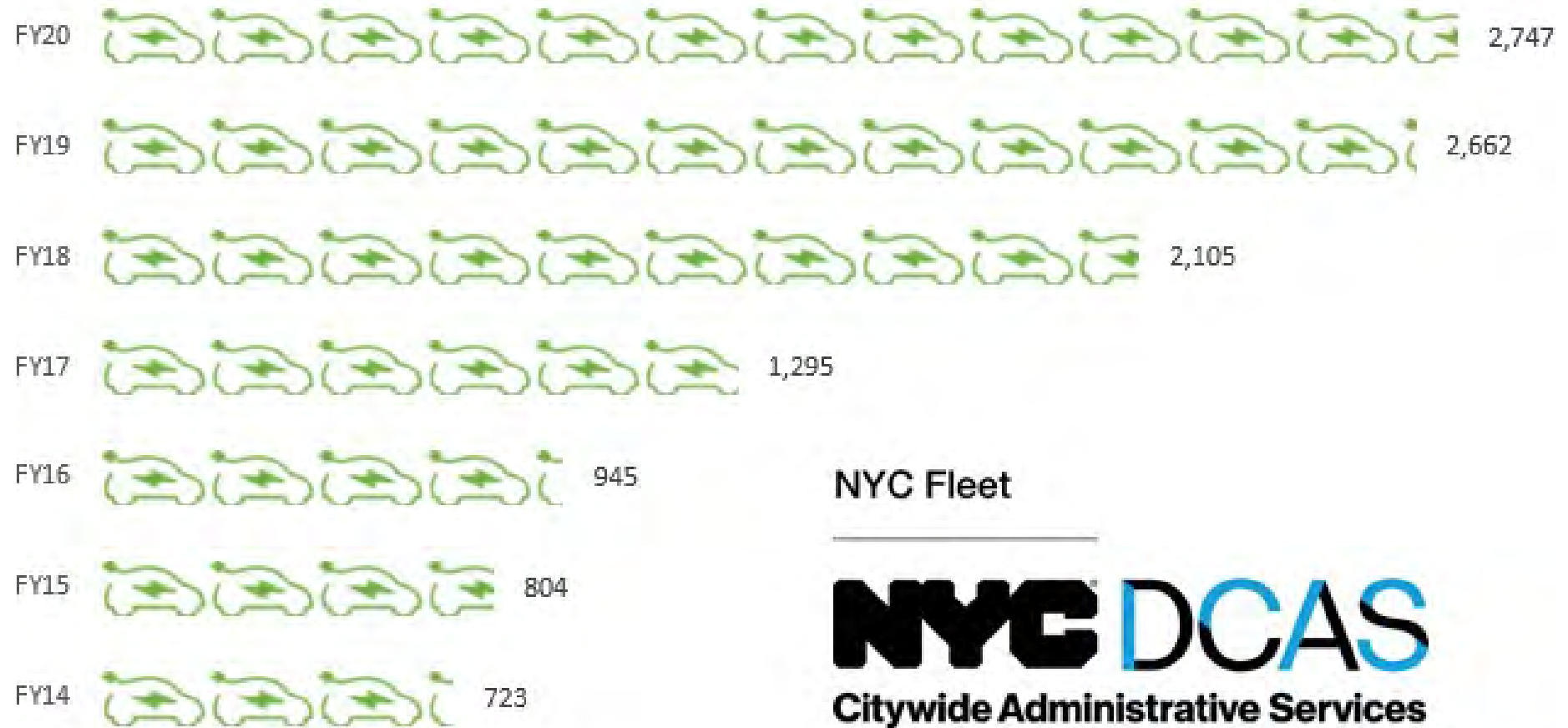
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# NYC Fleet EV Today

## NYC Fleet Electric Vehicles



NYC Fleet

**NYC DCAS**  
Citywide Administrative Services

Image from vecteezy.com

# Reducing Maintenance Costs

AXIOS

Sections

About Axios

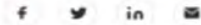
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Mar 14, 2019 - Energy & Environment

## EV maintenance costs in NYC run lower than gas-powered cars



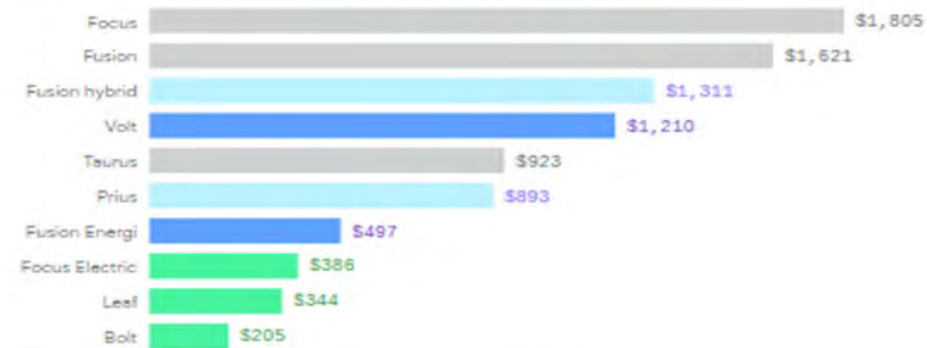
Ben German, author of [Generale](#)



The New York City government's maintenance costs for its electric vehicle fleet were much less per automobile than its gasoline-powered cars, city data released this month shows.

### Average maintenance cost for NYC municipal vehicles in 2018

By car energy type: Gasoline Hybrid Plug-in hybrid Electric



Date: NYC Department of Citywide Administrative Services; Chart: Andrew Witherspoon/Relox

**Why it matters:** Municipal and corporate vehicle fleets are a growth area for EVs, and not just for environmental reasons. That's the upshot of the latest edition of a newsletter I'd never seen until yesterday: the [NYC Fleet Newsletter](#) from Citywide Administrative Services.



# Mayoral Executive Order 53, 2020

---



THE CITY OF NEW YORK  
OFFICE OF THE MAYOR  
NEW YORK, N.Y. 10007

EXECUTIVE ORDER No. 53

February 6, 2020

## AN ALL-ELECTRIC AND SAFE NEW YORK CITY FLEET

WHEREAS, we face a clear global climate emergency, caused primarily by the burning of fossil fuels;

WHEREAS, we all have a moral, economic, public health, and security imperative to act to protect our planet, fellow human beings, and future generations;

WHEREAS, we must act, and act together at every level, as individuals, as cities, and as a global community;

# Fully Electric Sanitation

---





# All Electric Policing

---





# All Electric Policing





# All Electric Citywide Fleet Share





# Plug in Hybrid Ambulances





# The Mayor's EV

---



**Seth Stein** @SethStein · Jan 16

What's got 4 wheels, gets 82MPGe, all-electric 32 mi range & sleek #dadcore styling? The Mayor's new hybrid minivan



# Portable Solar Carports

---





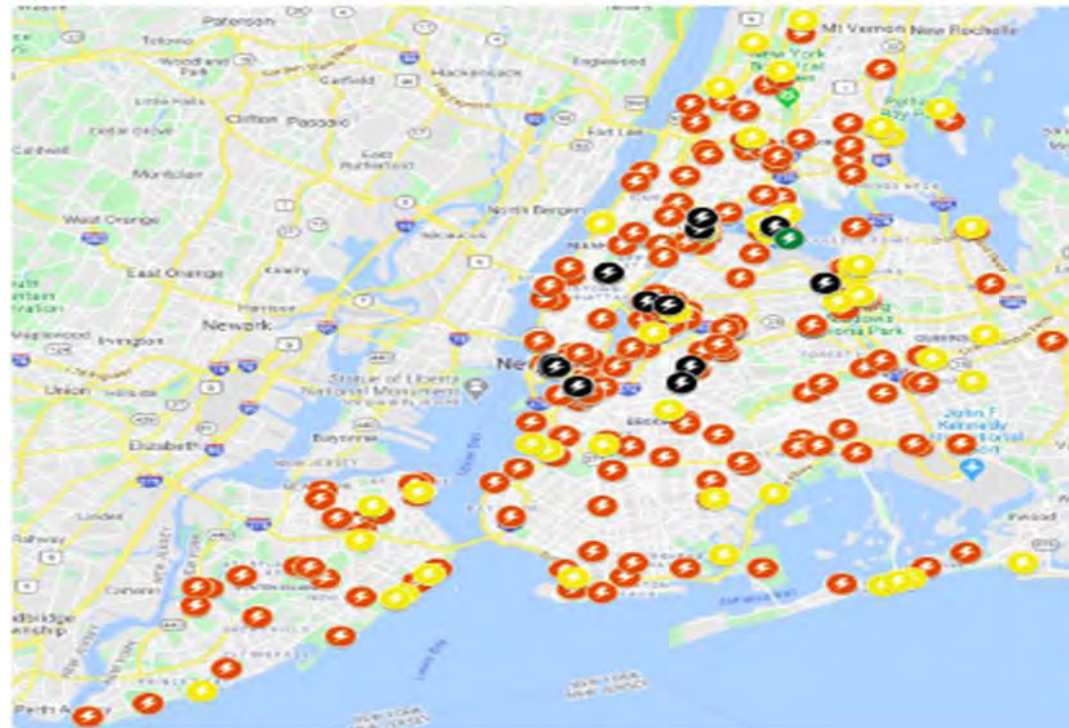
# New York's Largest EV Charging Network

Google Maps

**NYC DCAS**  
Citywide Administrative Services

NYC Fleet

**NYC Fleet EV Charging Network as of 9/21/2020**



**Total 1,015 Electrical Charging Ports Across 705 Stations**

-  - 900 Charging Ports / 590 Reg Stations
-  - 87 Solar Carports
-  - 27 DC Fast Chargers
-  - 1 Mobi Mobile Charger

# Fast Charging Announcement Jan. 2021

---

*For Immediate Release*



**Media Contact:**  
Nick Benson  
Director of Communications  
[communications@dcas.nyc.gov](mailto:communications@dcas.nyc.gov)

## **City's Fast Electric Vehicle Chargers to Power Fleet Vehicles in a Fraction of the Time**

*In Addition to Supporting Greenest Municipal Vehicle Fleet in the Country, Some Chargers Now Open for Public Use*

**NEW YORK** – New York City Department of Citywide Administrative Services (DCAS) Commissioner Lisette Camilo today announced that the City has opened 58 fast electric vehicle charging stations to power City fleet vehicles. Fast electric vehicle chargers can charge vehicles seven times as quickly as regular chargers – allowing for 120 miles of driving on a one-hour charge. Faster charging will enable DCAS to phase out more gas-powered vehicles and replace them with electric vehicles to help meet Mayor Bill de Blasio's goal of a fully-electric vehicle fleet by 2040. The City currently has over 2,700 electric vehicles in its fleet. By the end of the year, the City expects to have at least 100 fast charging stations in operation.

In addition to the fast chargers' use for City fleet vehicles, DCAS has opened two charging stations for public use: three fast chargers are available at Randalls Island and two at Midland Beach. At least five stations will be available for public use by June 2021.



# DC Fast Charging



# Specification and Bidding EV Contracts

The screenshot shows the NYC City Record website interface. At the top, there is a navigation bar with 'NYC City Record' on the left, 'Select Language' and '311' in the center, and 'Search all NYC.gov websites' on the right. Below this is a secondary navigation bar with links for 'Home', 'Sections', 'User's Guide', 'FAQ', 'Contact Us', 'Print Edition', 'Log In', and 'Sign Up'. The main header features the NYC Citywide Administrative Services logo and the text 'The City Record Online'. A search bar is positioned on the right side of the header. Below the header, a green banner displays 'Notice Details'. The main content area shows a notice titled 'TITLE: TRUCK, 16 C.Y. ELECTRIC COMPACTING COLLECTION - DP'. The notice details are as follows:

Section	Status
Procurement	Archived
Agency Name	Category
Citywide Administrative Services (DCAS)	Goods



# Contact

For more information, go to the NYC Fleet website:  
<http://www.nyc.gov/html/dcas/html/employees/fleet.shtml>

Brent Taylor  
Assistant Commissioner, Fleet  
New York City  
Department of Citywide Administrative Services

[bretaylor@dcas.nyc.gov](mailto:bretaylor@dcas.nyc.gov)

DCAS

THANK YOU





Ralph Wilder  
RWilder@spokanetransit.com

- Zero Emission Fleet, Strategic Planning Senior Manager Spokane Transit Authority
- Has worked with CTE to design a plan to help STA move to a full Zero Emission Fleet and build the associated charging infrastructure
- One of the first to work on battery electric fast charge bus deployment in the nation with deployment of 5 Proterra buses with StarMetro in Tallahassee FL in 2010
- Previous work York Area Transit, York PA and Greater Hartford Transit District, Hartford CT

# Spokane Transit Infrastructure



# City Line







# Monroe – Regal Update







# BOONE NW GARAGE





















PLEASE CLOSE  
WINDOWS AND HATCHES

254

15





QUESTIONS?





Rendall Farley, PE

[Rendall.Farley@avistacorp.com](mailto:Rendall.Farley@avistacorp.com)

- Manager of Electric Transportation at Avista, an electric and gas utility headquartered in Spokane WA
- Works in a variety of roles in engineering, organizational development, operations management & research in both the public and private sectors
- Graduate of the U.S. Coast Guard Academy, earned graduate degrees from University of Michigan and an MBA from Eastern Washington University



# Transportation Electrification

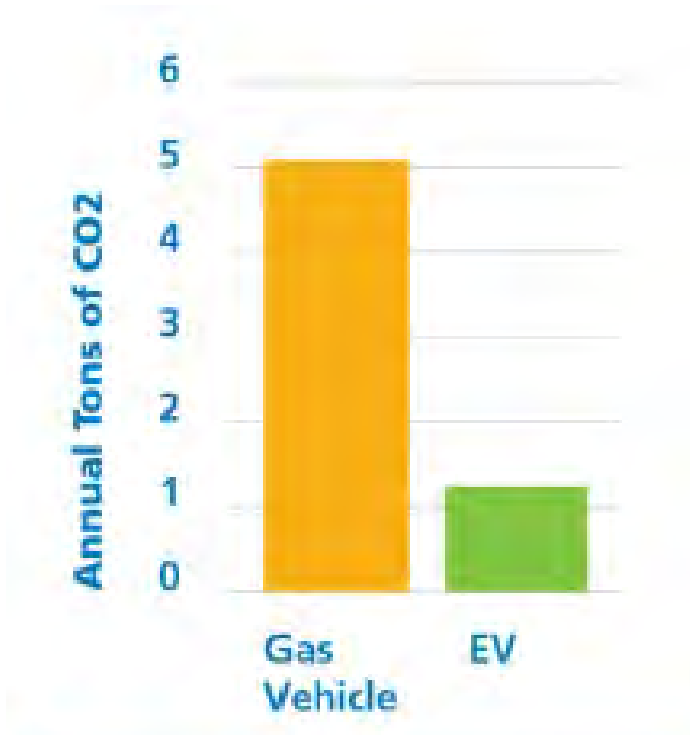
Sustainable Fleet Technology Webinar

Rendall Farley, P.E.

September 9, 2021



# Electric Transportation – a better energy future!



**Where can you buy fuel for \$1 a gallon?**  
At your local electric utility company when you drive electric.

At your local electricity rate, you can go **30 miles** for about a **buck's worth** of power. That saves you hundreds to thousands of dollars per year depending on how much you drive.

Gasoline	Self Serve
REGULAR UNLEADED	\$1.00 <sup>9</sup> / <sub>10</sub>
MID-LEVEL UNLEADED	\$1.00 <sup>9</sup> / <sub>10</sub>
PREMIUM UNLEADED	\$1.00 <sup>9</sup> / <sub>10</sub>

- \$1 billion in annual fuel savings for our customers if light-duty vehicles electrified, even more with other forms of transport
- Half of emissions come from transportation in our region
- 80% carbon emissions reductions overall, 100% reduction local air pollution (zero tailpipe emissions)

# Beneficial load growth – affordability for all customers

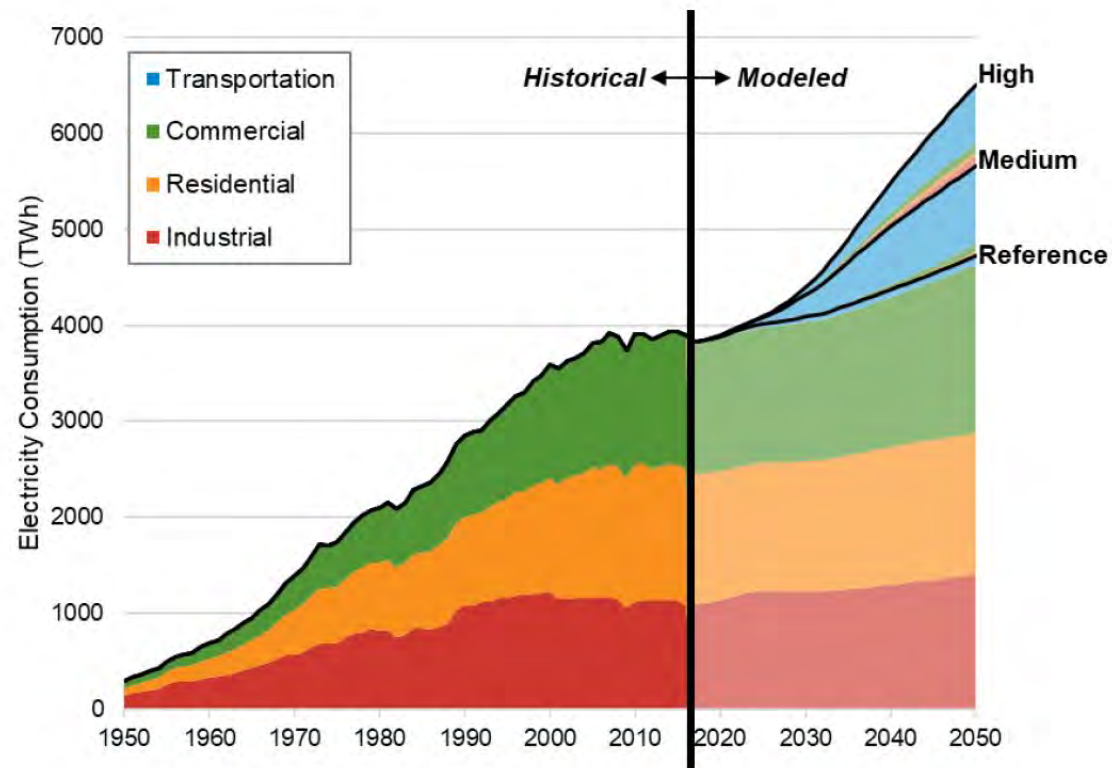


Figure ES-3. Historical and projected annual electricity consumption

- 20% or more of overall electric load from transportation by 2050
- Must work hard starting now to get this load shifted to off-peak
- What portion of the charging infrastructure should the utility own and maintain?













- Transportation Electrification Plan (TEP) acknowledged October 15<sup>th</sup> by the Washington UTC
- Broad stakeholder engagement and support
- Long-term commitments, rate-based investments behind the meter
- It's not just about light-duty EVs!
- Establishes foundation for beneficial, long-term market growth in all segments
- Three tariffs effective April 26, 2021

Check it out at: [myavista.com/transportation](https://myavista.com/transportation)

# Siting DC fast charging

- Inside 1 mile of major travel corridor, easy access
- Short walk to driver amenities (food & restrooms)
- Utility power nearby (3 phase)
- CCS-1 connector standard
- Minimal concrete and asphalt tear-out
- Future expansion built in
- Dependable site host





## Working with the local utility

- Call customer service center to get started
- Request a quote from a Customer Project Coordinator for required utility power, be ready to provide:
  - map & address of preferred project location
  - electrical needs (kW) and expected use (kWh)
- Allow time – may take several weeks to get estimate



# Our vision: better energy for life!

## Imagine an electrifying future . . .

By the year 2045, renewable and clean energy sources power the electric grid and a vibrant modern economy, including the transportation sector. Whether moving people or goods on the road, off the road, by rail, in the air, or over water, clean electricity makes it happen. The majority of transportation is electrified and the use of fossil fuels is no longer dominant. Customers have new and exciting transportation choices. Major economic benefits of over \$1 billion per year in fuel and maintenance cost savings are realized in the local economies served by Avista. This is accomplished while eliminating more than 80% of harmful air pollution and greenhouse gas emissions from transportation—formerly the largest source of emissions in the region.



Avista's Noxon Rapids Hydroelectric Generation Plant  
— 562 MW of Clean Hydropower —

In this exciting future, transportation accounts for over 20% of utility electric load and revenue, helping to pay for fixed grid costs and keeping rates low for all customers. A combination of cost-effective load management and transfer technologies, energy storage, and price signals act to optimally integrate flexible transportation loads with



EVs Fueling Up with Clean Energy – The Future is Electric!

the grid—including a wide array of new distributed energy resources. This reduces peak loads on the system, provides for better grid resiliency, and maximizes the use of renewable energy sources.

Autonomous electric transportation has also revolutionized the way we move people and goods, dramatically increasing vehicle and equipment utilization, driving down transportation costs, freeing up people's time, and saving thousands of human lives and serious injuries every year.

The vehicles themselves are integral parts of a new age in communications and connection, opening the door to a wide variety of new products and services that improve people's lives.

In just 25 years, an amazing transformation has occurred—the transportation sector has converged with the energy and information technology sectors—fundamentally changing the way we live our lives and making the world a better place. Avista has played a key role in this transformation, working over several decades with industry partners, policymakers and regulators, community leaders, and customers to innovate and create a better energy future for all.